Sources of Help

Business Assistance and Counseling

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While every effort has been made to ensure the reliability of the information presented in this publication, the Arizona Commerce Authority cannot guarantee the accuracy of this information due to the fact that much of the information is created by external sources. Changes/updates brought to the attention of the Arizona Commerce Authority and verified will be corrected in future editions.

The Governor’s Statewide Development conference is a gathering of Arizona’s business and economic development leaders to discuss best practices and the advancement of Arizona in the global marketplace.
ARIZONA COMMERCE AUTHORITY (ACA)

The ACA is your first stop for developing a successful business. Armed with a growing toolbox of resources, the business development team provides assistance to help you start, operate and grow your company.

ARE YOU GETTING READY TO START YOUR BUSINESS?
The ACA is your centralized resource for information on business licensing and statewide resources to start and become operational.

ARE YOU SEEKING SKILLED NEW HIRES OR EXISTING WORKER TRAINING RESOURCES?
The ACA offers a network of one-stop centers and value-added online services to help you increase your staff’s skills through job training grants or create a custom-designed apprenticeship program.

ARE YOU READY TO EXPAND TO INTERNATIONAL MARKETS?
The ACA will introduce you to quality contacts at a variety of trade events around the globe and provide you with individualized counseling, trade missions and the most recent statistics on trade and current market research information.

ARE YOU MANUFACTURING A PRODUCT?
The ACA can connect you to helpful resources and assist you in expanding your market.

ARE YOU INTERESTED IN BRINGING YOUR TECHNOLOGY TO MARKET?
The ACA supports technology-oriented businesses and provides links to resources and ideas from innovative leaders throughout Arizona.

ARIZONA’S INCENTIVES, PROGRAMS AND GRANTS ADMINISTERED BY ACA
The Arizona Commerce Authority (ACA) is a business-savvy organization focused on producing results that benefit businesses and the Arizona economy. For information on Arizona’s incentives, programs and grants administered by ACA, visit www.azcommerce.com select “Incentives.”

RELOCATING TO ARIZONA
Working closely with economic partners around the state, the Arizona Commerce Authority’s Business Attraction division serves as a single statewide point of contact to provide the information and support services needed to properly evaluate the business opportunities and operating environment anywhere in Arizona. Visit the ACA website at www.azcommerce.com, under “Services” select “Relocating to Arizona” for more information.
The SBA and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed.

SBA offers resources and programs targeted for small businesses to provide the advantage necessary to help them effectively compete in the marketplace and strengthen the overall U.S. economy.

**STARTING YOUR BUSINESS**

SBA representatives provide assistance to help you:

- Develop a business plan
- Make contacts
- Access resources
- Complete loan application(s)

Special-emphasis programs offered to assist:

- Native Americans
- Socially and economically disadvantaged citizens
- Veterans
- Women

**FINANCING YOUR BUSINESS**

Financing resources:

- Loan guarantees enable financial institutions to provide loans to small businesses that would not otherwise qualify for financing.
- Major fixed-asset loans provide for the purchase of land and buildings.
- Surety bond guarantees aid to small and minority construction contractors.
- Equity investing matches venture capitalists with small businesses.
- Export assistance to be part of the global economy.

**GROWING YOUR BUSINESS**

Consult with the experts to identify growth opportunities:

- Funding small business expansion with loan guarantees
- Improving product diversifications
- Exploring export options
- Improving marketing and sales
- Making capital investments
- Increasing competitiveness

**SBA RESOURCES**

SBA Direct  
www.sba.gov/sba-direct

SBA Small Business Resource Guide  
www.sbaguides.com, click on “Arizona”

SBA Answer Desk  
800-U-ASK-SBA (800-827-5722)

Office of Advocacy  
www.sba.gov/advocacy

Office of Native American Affairs  
www.sba.gov/about-offices-content/1/2960

Office of Veterans Business Development  
www.sba.gov/about-offices-content/1/2985

Office of Women’s Business Ownership (OWBO)  
www.sba.gov/content/about-owbo

**SBA WORKSHOPS**

- SBA Loan Clinic
- Selling to the Federal Government

For schedules, visit the SBA website at www.sba.gov/az or call 602-745-7200.
AZSBDC is Arizona’s largest and most accessible statewide source of assistance for small businesses at every stage of development. Services include free, one-on-one business counseling, planning assistance, technology development and identifying sources of capital are only some of the services that they provide. They also have special initiatives in veteran assistance, clean technology and government contracting.

The AZSBDC Network’s service centers, satellites and/or meeting locations provide access to professional business counselors, analysts and technology specialists. It’s partnership with the SBA and the Association of Small Business Development Centers puts nationwide resources within your reach. For locations and contact information, visit the AZSBDC website at www.azsbdc.net.
# LOCATIONS

1. **AZSBDC Network State Office**  
   Arizona - District Office  
   2411 W. 14th Street  
   Room 114  
   Tempe, AZ 85281  
   480-731-8720  
   *Administrative Services Only*

2. **Cochise College SBDC**  
   901 N. Colombo  
   Room 717  
   Sierra Vista, AZ 85635  
   520-515-5478  
   *By Appointment Only*

3. **Coconino Community College SBDC**  
   3000 N. 4th Street  
   Flagstaff, AZ 86004  
   928-526-7653

4. **Gila Community College SBDC**  
   201 Mudsprings Road  
   Payson, AZ 85547-0359  
   928-468-8039

5. **Eastern Arizona College SBDC**  
   615 N. Stadium Avenue  
   Thatcher, AZ 85552-0769  
   928-428-8590

6. **Maricopa Community Colleges SBDC**  
   108 N. 40th Street  
   Phoenix, AZ 85034  
   480-784-0590

7. **Mohave Community College SBDC**  
   1971 Jagerson Avenue  
   Kingman, AZ 86409  
   928-757-0894

8. **Northland Pioneer College SBDC**  
   1001 Deuce of Clubs, Rooms 107-109  
   Show Low, AZ 85901  
   928-532-6170

9. **Microbusiness Advancement Center SBDC**  
   330 N. Commerce Park Loop Suite 160  
   Tucson, AZ 85745  
   520-620-1241

10. **Central Arizona College SBDC**  
    540 N. Camino Mercado  
    Casa Grande, AZ 85222  
    520-494-6610

11. **Yavapai College SBDC**  
    240 S. Montezuma Street Suite 105  
    Prescott, AZ 86303  
    928-776-2008

12. **Arizona Western College SBDC**  
    1351 South Redondo Center Drive, Suite 101  
    Yuma, AZ 85365  
    928-317-6151

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13. **Southeastern Arizona SBDC**  
    419 W. Safford Avenue  
    Safford, AZ 85546  
    520-533-2300

14. **Yuma Community College SBDC**  
    15004 S. 1st Street  
    Yuma, AZ 85364  
    928-371-5240

15. **Apache-Sitgreaves SBDC**  
    650 W. Main Street  
    Williams, AZ 86046  
    928-635-5278

### SOURCES OF HELP

**Business Assistance and Counseling**

- **AZEE**
- **AZSBDC**
- **SBDC Network**
- **State Office**
- **District Office**
- **Administrative Services Only**
- **Coconino Community College**
- **Gila Community College**
- **Eastern Arizona College**
- **Maricopa Community Colleges**
- **Mohave Community College**
- **Northland Pioneer College**
- **Microbusiness Advancement Center**
- **Central Arizona College**
- **Yavapai College**
- **Arizona Western College**
- **Southeastern Arizona SBDC**
- **Yuma Community College SBDC**
- **Apache-Sitgreaves SBDC**
SCORE ARIZONA – FOR THE LIFE OF YOUR BUSINESS

SCORE is a non-profit association dedicated to educating entrepreneurs and helping small businesses start, grow and succeed. It is a resource partner with the SBA that has been mentoring small business owners for more than 40 years.

As an organization, SCORE is dedicated to the further enhancement and development of the economic base of the community and to the creation of jobs.

- SCORE mentors, comprised of active and retired business men and women, provide clients with free and confidential business counseling. Counseling can be conducted either at the client’s place of business, at the SCORE office, by telephone or via email.

- SCORE representatives from the local business community conduct a variety of regularly scheduled, low-cost educational programs that provide valuable information and techniques necessary for establishing and managing a successful business.

Visit the SCORE website at www.score.org.

Microbusiness Advancement Center (MAC)
330 N. Commerce Park Loop, Suite 160
Tucson, AZ 85745
520-620-1241
http://mac-sa.org

The Microbusiness Advancement Center (MAC) is a non-profit organization that helps individuals start, fund and grow their businesses by providing quality business education and access to capital. MAC drives the development of small businesses in Southern Arizona by providing clients with training programs, microloans and other resources.

In addition, MAC serves as SBA’s Women’s Business Center (WBC). The WBC program offers entrepreneurs, especially women, comprehensive training and counseling on a vast array of business-related topics to help them start and grow local businesses. MAC also hosts the local Small Business Development Center.

MAC receives partial funding from the SBA, the City of Tucson, United Way, foundations, corporate and individual donors. To learn more, attend one of their free weekly orientation sessions. Orientations in English are offered every Wednesday at 9:30 a.m. and 5:30 p.m. Orientations in Spanish are held every Thursday at 5:00 p.m.

ARIZONA SCORE LOCATIONS
Greater Phoenix SCORE
Phoenix Office
2828 N. Central Avenue, Suite 800, Phoenix, AZ 85004
602-745-7250
EVIT Mesa Office
1601 W. Main Street, Mesa, AZ 85201
www.greaterphoenix.score.org
Serves Phoenix, Scottsdale, Paradise Valley, Buckeye, Glendale, Avondale, El Mirage, Goodyear, Laveen, Litchfield Park, Peoria, Sun City, Sun City West, Tolleson, Youngtown, Surprise, Payson, Mesa, Tempe, Chandler, Gilbert, Apache Junction, Queen Creek and vicinities.

Northern Arizona SCORE
1228 Willow Creek Road, Suite 2, Prescott, AZ 86301
928-778-7438
www.northernarizona.score.org
Serves Prescott, Prescott Valley, Chino Valley, Cottonwood, Sedona, Flagstaff, Kingman, Lake Havasu City and surrounding communities.

Southern Arizona SCORE
330 N. Commerce Park Loop Drive, Suite 160
Tucson, AZ 85745
520-762-9415
www.southernarizona.score.org
Serves Tucson, Green Valley, Sierra Vista, Eloy, and vicinities.

FEDERAL RESOURCE
USA.Gov
www.usa.gov/directory/federal/index.shtml
A-Z Index of U.S. Government Departments and Agencies

VETERAN SERVICES
Arizona Department of Veterans’ Services
www.azdvs.gov
SBA, Office of Veterans Business Development
www.sba.gov/about-offices-content/1/2985
SBA, Veterans Business Outreach Center (VBOC)
www.sba.gov/content/veterans-business-outreach-centers
SCORE, Veteran Fast Launch Initiative
http://vetsfastlaunch.org
U.S. Department of Veterans Affairs
www.vetbiz.gov
MICROLENDERS PROVIDING TECHNICAL SUPPORT

**PPEP Microbusiness and Housing Development Corporation, Inc.**
806 E. 46th Street, Tucson, AZ 85713
520-889-4203; 800-293-2974
[www.pmhdc.net/loans.html](http://www.pmhdc.net/loans.html)

Serves Cochise, Santa Cruz, Pinal, Yuma and rural Maricopa counties and the Navajo Nation.

**Prestamos CDFI Small Business Lending**
(*A Subsidiary of Chicanos Por La Causa, Inc.*)
1122 E. Buckeye Road, Suite B-4, Phoenix, AZ 85034
602-258-9911
[www.prestamosloanfund.org](http://www.prestamosloanfund.org)

ARIZONA SERVICE PROVIDERS NETWORK

**ACA Small Business Services (SBS)** forges collaborations with statewide organizations under the Arizona Service Providers Network umbrella to increase the scope of services, resources and expertise available in the Arizona small business community.

Most Network members facilitate effective outreach programs and services targeted for starting, operating and growing a business. For a listing of members and links to their websites, visit the ACA website at [www.azcommerce.com](http://www.azcommerce.com), under “About Us” select “Events.”

**Better Business Bureau (BBB)**
4428 N. 12th Street, Phoenix, AZ 85014
602-264-1721; 877-291-6222
[www.arizonabbb.org](http://www.arizonabbb.org)

**Serving Central, Northern and Western Arizona**

**BBB of Southern Arizona**
5151 E. Broadway Boulevard, Suite 100
Tucson, AZ 85711
520-888-5353
[www.tucson.bbb.org](http://www.tucson.bbb.org)

**Serving Tucson and Southeastern Arizona**

The Better Business Bureau’s services include reliability reports on particular companies, mediation and arbitration for business-oriented disputes, consumer “tips on” brochures on many subjects, reports on national charities, and news alerts on scams, frauds and schemes.

Phoenix MBDA Business Center
255 E. Osborn Road, Suite 202, Phoenix, AZ 85012
602-248-0007; 800-428-7299
[http://phoenixmbdacenter.com](http://phoenixmbdacenter.com)

The Phoenix MBDA Business Center is federally funded by the Minority Business Development Agency, U.S. Department of Commerce and is locally operated by the Arizona Hispanic Chamber of Commerce. The Center is focused on securing large public and private contracts and financing transactions, stimulating job creation and retention, and facilitating entry to global markets for eligible minority-owned businesses. The Center serves eligible MBEs with annual revenues of more than $1,000,000, or participants in a high-growth industry (e.g. green technology, clean energy, health care, infrastructure and broadband technology, among others).

**U.S. Commercial Service, Export Assistance Centers**
2828 N. Central Avenue, Suite 800, Phoenix, AZ 85004
602-640-2513

1475 N. Scottsdale Road, Suite 200
Scottsdale, AZ 85257
602-640-2513

33 N. Stone Avenue, Suite 830, Tucson, AZ 85701
520-670-5540
[http://export.gov/arizona](http://export.gov/arizona)

With three Export Assistance Centers in Arizona, the U.S. Commercial Service of the U.S. Department of Commerce is a federal government agency dedicated to helping small and medium-sized Arizona companies develop international markets. Whether you’re looking to make your first export sale or expand to additional international markets, they offer the trade counseling, market intelligence, business matchmaking, and commercial diplomacy you need to connect with lucrative business opportunities. In addition, they will help you to develop trade finance and insurance strategies that align with your particular business objectives and help you complete your export transaction.

The Northern Arizona Council of Government’s Business Assistance Center (*BAC*), [www.nacog.org](http://www.nacog.org), provides support for new and expanding small businesses in Yavapai County. They also assist businesses with labor development options offered through NACOG-EWD.
TRIBAL RESOURCES

CENTER FOR AMERICAN INDIAN ECONOMIC DEVELOPMENT (CAIED)

928-523-7320
http://franke.nau.edu/caied

Located at the W. A. Franke College of Business, Northern Arizona University, CAIED is a resource center for Arizona’s twenty-two tribal nations and communities. Services include technical assistance, business consulting and training, and educational workshops. CAIED provides a website with a database library offering current information on Arizona tribes, Indian economic development, and general development issues.

NATIVE NATIONS INSTITUTE (NNI)

520-626-0664
www.nni.arizona.edu

NNI at the University of Arizona provides Native nations with comprehensive, professional training and development programs specifically designed to meet the needs of indigenous leadership and management.

NATIVE PEOPLES TECHNICAL ASSISTANCE OFFICE

520-626-9181
www.nptao.arizona.edu

The University of Arizona Native Peoples Technical Assistance Office, in partnership with Native communities throughout Arizona, provides a comprehensive program of university-based technical assistance, technology transfer and research, and educational opportunities for Native peoples across Arizona and beyond.

TRIBAL RESOURCES

Arizona Association for Economic Development (AAED)
Tribal Economic Development Committee
www.aaed.com, under “Committees” select “Tribal” for “Tribal Economic Development”

Arizona Commission of Indian Affairs
www.azcia.gov

Arizona Tribal Library Resources
www.azlibrary.gov/extension/tribal.aspx

Governor’s Office of Equal Opportunity
www.azgovernor.gov/eop

National Center for American Indian Enterprise Development (NCAIED)
www.ncaied.org

National Center for Teaming Alliances (NCTA)
www.ncaied.org/ncta/about-ncta

Nineteen Tribal Nations Workforce Investment Area/Board
https://ina.workforce3one.org

State of Arizona – Tribal Liaison
http://azcia.gov/tribal_liaison_group.asp

UIDA Business Services/AIPTAC
www.ncaied.org/mcs/uida-consulting-group

U.S. Department of the Interior Bureau of Indian Affairs (BIA)
www.bia.gov

U.S. Small Business Administration (SBA)
Office of Native American Affairs
www.sba.gov/about-offices-content/1/2960

The Inter Tribal Council of Arizona is a non-profit corporation established by Tribal Governments to provide member tribes a unified voice to promote sovereignty. For a listing of member tribes and their contact information, please visit their website at http://itcaonline.com, select “member tribes.”
ENTREPRENEURSHIP PROGRAMS AND BUSINESS INCUBATORS

ARIZONA STATE UNIVERSITY, W. P. Carey School of Business
The Spirit of Enterprise Center
480-965-0474
www.spiritofenterprise.org

The Spirit of Enterprise Center - Where Campus Meets Community™ - is part of the W. P. Carey School of Business on the Tempe campus of Arizona State University. The center offers innovative programs that benefit students and the business community. The center is home to the prestigious Spirit of Enterprise Awards, presented each year to outstanding entrepreneurial companies.

NORTHERN ARIZONA UNIVERSITY, The W. A. Franke College of Business
928-523-3657
www.franke.nau.edu

The W. A. Franke College of Business at Northern Arizona University provides high-quality business-related training, education, consulting and information resources to businesses, non-profit organizations, tribes and government agencies throughout Arizona’s rural and northern communities.

UNIVERSITY OF ARIZONA, Eller College of Management, McGuire Center for Entrepreneurship
520-621-2576
www.entrepreneurship.eller.arizona.edu

The McGuire Center for Entrepreneurship at University of Arizona, Eller College of Management, is committed to enabling and advancing entrepreneurial goals of all university populations. The Center prepares business students to develop their own ventures or bring innovation to the marketplace in a corporate environment. Through it’s host of partnerships, the Center is committed to entrepreneurship, business development and technology transfer.

BUSINESS INCUBATORS

Business incubators are designed to provide a structured program to developing technology companies which includes access to first-class facilities, coaching, networking and other services. A list of Arizona's incubators, accelerators, and shared work space facilities can be found at http://new.innovationaz.com select “Resources.”

UNIVERSITY INCUBATORS

ASU Venture Catalyst
480-884-1860
http://asuventurecatalyst.org

Northern Arizona Center for Entrepreneurship and Technology (NACET)
928-213-9234
www.nacet.org

Arizona Center for Innovation (AZCI)
520-382-3260
www.azinnovation.com