FY 2013 Q1 Highlights

Client Activity
  • Projects, jobs created, capital investment

Federal Funding Opportunities
  • Pursuing $7 million

Unmanned Aircraft Systems (UAS)
  • ACA leading state’s efforts to be named official UAS test site

California Strategy
  • Secured offices in Northern and Southern California
Q1 Client Activity

21 projects

4,166 jobs created (74% of the total number of jobs created for all of FY2012)

$498.4 million capital investment

Total payroll of more than $267 million

Average salary approximately $62,000
FY 2013 Q1 Client Activity
Jobs Pipeline

Pipeline: 270 companies
Jobs: 48,200
Average Wage Range: $40,000 - $100,000
Capital Investment: $3.1 Billion
Jobs Pipeline

48,220 Jobs

$3.1B Capital Investment

Origin

Industry

- Advanced Manufacturing: 29%
- Information Technology: 12%
- Bioscience/Healthcare: 12%
- Bus., Financial Svcs: 11%
- Renewable Energy: 11%
- Aerospace & Defense: 10%
- Mining, Oil & Gas: 4%
- Other: 11%

East Coast: 36%
California: 12%
Mid West: 24%
Southwest: 9%
Canada: 9%
Europe: 7%
China: 3%
Federal Funding Opportunities

More than $7 million in grant applications (awarded & pending - potentially 30% increase in annual operating budget):

Awarded: $1.8m to accelerate innovation and job creation in Arizona’s aerospace and defense industry

Pending: $5m ($1m/year for 5 years) to create Manufacturing Extension Partnership Center

Awarded: $80,000 to better prepare Arizona's small high-tech companies to compete more effectively for federal SBIR/STTR funding

Awarded: $490,000 for small business export assistance
FAA expected to release Screening Information Request (SIR) in late 2012

Red Team

AZ State Agencies
ADOT

Economic Partners

SW Az TR
SE Az TR
N Az TR

UAS Research Consortium

Data to FAA

Plans & Policy
California Strategy

Secured two offices:

Santa Clara (N. Ca):
• Currently interviewing qualified candidates in market

Santa Monica (S. Ca):
• Hired Vice President of Business Attraction