

# ARIZONA COMPETES FUND

Comprehensive Annual Report

Released November 1, 2012

Pursuant to A.R.S. §41-1545 *et seq.*, the Arizona Commerce Authority (ACA) administers the Arizona Competes Fund. Under A.R.S. §41-1545.02, grants from the Arizona Competes Funds may be used for (i) attracting, expanding or retaining Arizona businesses; and (ii) supporting and advancing programs and projects for rural businesses, small businesses and business development that enhance economic development.

Under A.R.S. §41-1545.04, the ACA is required to submit an annual report on activity under the Arizona Competes Fund no later than November 1<sup>st</sup> of each year. This document constitutes the ACA's annual report for Fiscal Year 2012. The ACA's fiscal year 2013 is July 1, 2012 through June 30, 2013.

During Fiscal Year 2012 (the first year of the Arizona Competes Fund's existence), the ACA awarded four Arizona Competes Fund grants representing a total commitment of \$5,200,000, as summarized in the table below. Arizona Competes Fund grants are awarded subject to the grantees' attainment of jobs, wages and capital investment commitments, as well as other contractual and statutory requirements.

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	Clear Energy Systems, Inc.	Silicon Valley Bank	Ulthera, Inc.	United HealthCare Services, Inc.
<b>North American Industry Classification System (NAICS)</b>	335 (Manufacturing)	522 (Finance & Insurance)	339 (Manufacturing)	524 (Finance & Insurance)
<b>Direct Jobs Commitment over 3 Years</b>	225	220	111	400
<b>Actual Direct Jobs through FY12</b>	17	81	54	0
<b>Average Annual Wages Commitment</b>	\$65,000	\$88,000	\$67,000	\$37,000
<b>Actual Annual Average Wages of Jobs Created in FY12</b>	\$64,459	\$114,753	\$103,038	\$0
<b>Capital Investment Commitment over 3 Years</b>	\$7,000,000	\$5,000,000	\$1,680,000	\$4,000,000
<b>Actual Capital Investment through FY12</b>	\$0	\$0	\$373,505	\$0
<b>Grant Amount, Subject to Achievement of Jobs, Wages, Capital Investment and Other Commitments</b>	\$1,000,000	\$3,000,000	\$1,000,000	\$200,000
<b>Grant Amount Per Jobs Committed over 3 Years</b>	\$4,444	\$13,636	\$9,009	\$500
<b>Health Insurance</b>	65% paid by company	80% paid by company	65% paid by company	65% paid by company