

# RESEARCH AND DEVELOPMENT TAX CREDITS – For Manufacturing

## Wednesday, November 6th

### BENEFITS

- Increase Cash Flow and ROI
- Lowers tax liability below AMT
- Startups can use credit to offset FICA (payroll taxes)

### QUALIFYING ACTIVITIES

- Creation and improvement of product
- Conceptualization, testing, validation, prototyping, securing IP
  - > Creation, improvement, and/or modification of software for sale, service, product, or process. Includes website.
  - > Creation and improvement of product or process often qualifies:
    - Creation or improvement of tools, mold, jigs, fixtures, etc. for product or process
    - Manufacturing planning and engineering
    - Lean, Six Sigma, 5S, Kaizen, etc.

**EVENT TIME**  
9:00am - 10:30am

**\$39.00**  
coffee and pastries  
provided

**WHERE**  
Arizona Commerce  
Authority

100 N 7<sup>TH</sup> Avenue  
Phoenix, AZ 85007

First Floor Conference Center:  
Camelback



In the 1990's Tony Hnyp worked with US manufacturers, integrating them with manufacturing facilities in Japan. He began pursuing US federal and state incentives for US companies in 1996, after receiving sizeable funding from the Japanese government to support sales of American products to Japan. In the following eight years Mr. Hnyp witnessed his manufacturing clients realize enormous savings utilizing research and export incentives. Since 2005 he has devoted himself solely to assisting US companies with the research and development tax credit, saving his clients over \$3,000,000 in both 2017 and 2018.

Mr. Hnyp manages the Western region for RnD Consultants; a national firm that creates company – specific methodologies to quantify the broad scope of activities associated with product/software creation and process improvement.

RnD Consulting serves public, middle market, as well as start-up companies throughout the country. Their performance based business model is non-invasive, and non-disruptive to their clients' cash flow.

Register at <http://bit.ly/azmepRnDtaxcredits2019>

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1st and 2nd  
levels only  
of Garage  
**ENTER-EXIT**

**AMC  
AOT  
ACA  
Office**  
Bldg 3  
Suite  
400

# ARIZONA

COMMERCE AUTHORITY  
OFFICE OF TOURISM  
MEXICO COMMISSION

All guests please park on the first two floors of the parking garage and proceed to Building 3.

To gain access to our offices on the 4th floor, please push the intercom button located between the two elevators in the lobby of the building and our receptionist will buzz you up to our office.

If for some reason the intercom is not working, please contact Alisa Centeno directly at 602-845-1200.