

Nov. 5, 2019

**ARIZONA COMMERCE AUTHORITY**

# Opportunity Fund Projects: What It Takes to Get Deals Done





# PANELISTS

## **Steve Ayers**

Economic Development Director  
Camp Verde

## **William Jabjiniak**

Economic Development Director  
Mesa

## **Chris Loeffler**

Co-Founder/CEO  
Caliber

## **Oliver Schwab**

Executive Vice President  
Virtual International Holdings/Virtua Partners

## **Brion Crum**

Senior Vice President of Wealth Development  
Caliber

## **Michael Lafferty**

President  
Lafferty Development

## **Patrick Quigley**

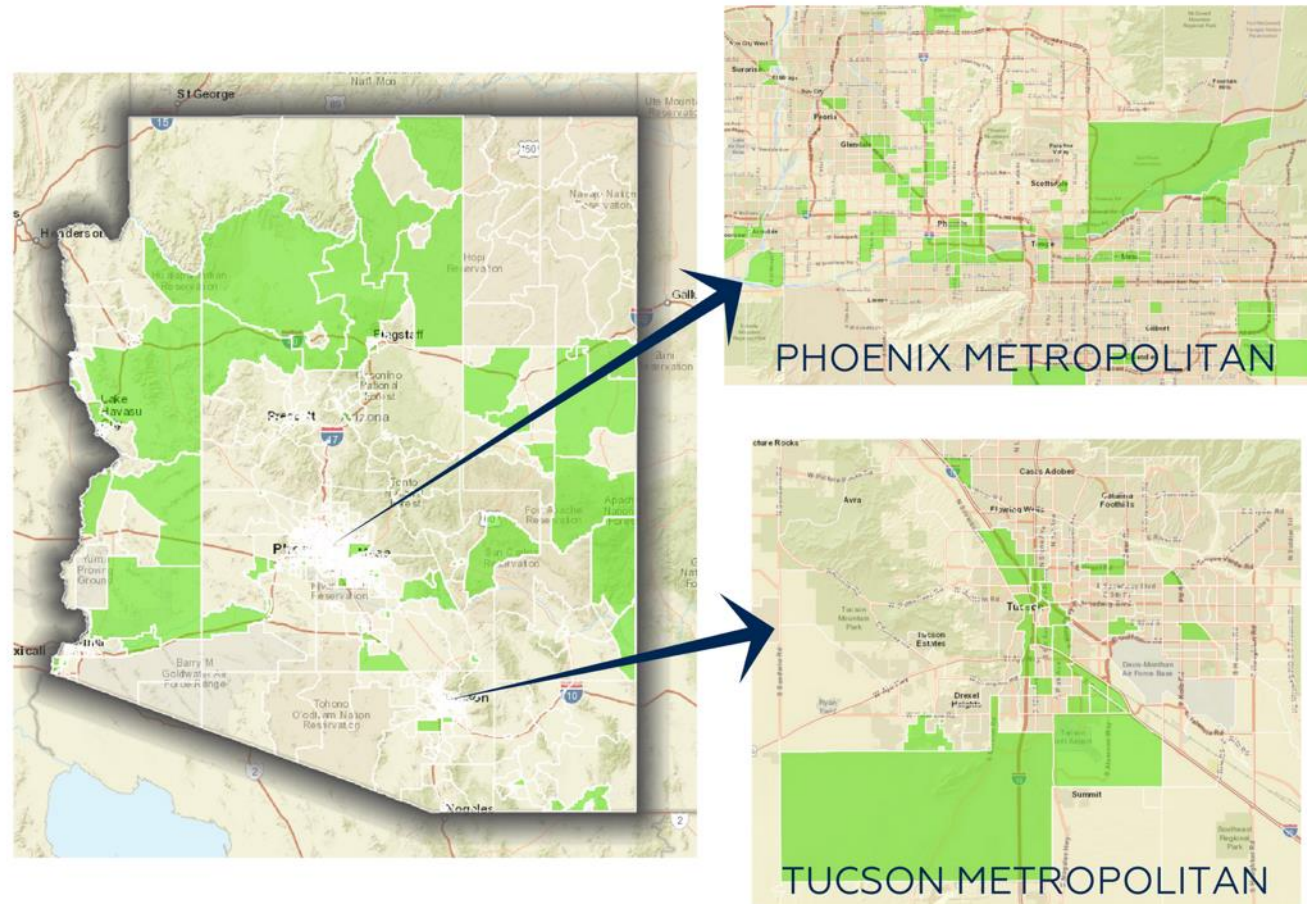
Director of Opportunity Zones/Senior Underwriter  
Chicanos por la Causa

## **Jonathan Tower**

Founder/Managing Partner  
Arctaris Impact Investors

*Moderator:* **Shawn Neidorf**, Senior Vice President, Research, ACA

# ARIZONA OPPORTUNITY ZONES



[View Arizona's Opportunity Zones.](#)





# HOW TO SUBMIT A QUESTION

To submit questions to the panelists, click on the “Q&A” button of the webinar window.

This will open a window where you can enter your questions. Type your question and click “send” to submit your questions.

# OPEN FOR OPPORTUNITY

## ARIZONA OPPORTUNITY ZONES NETWORK

New, interactive tool designed to help further connect the Opportunity Zones community.

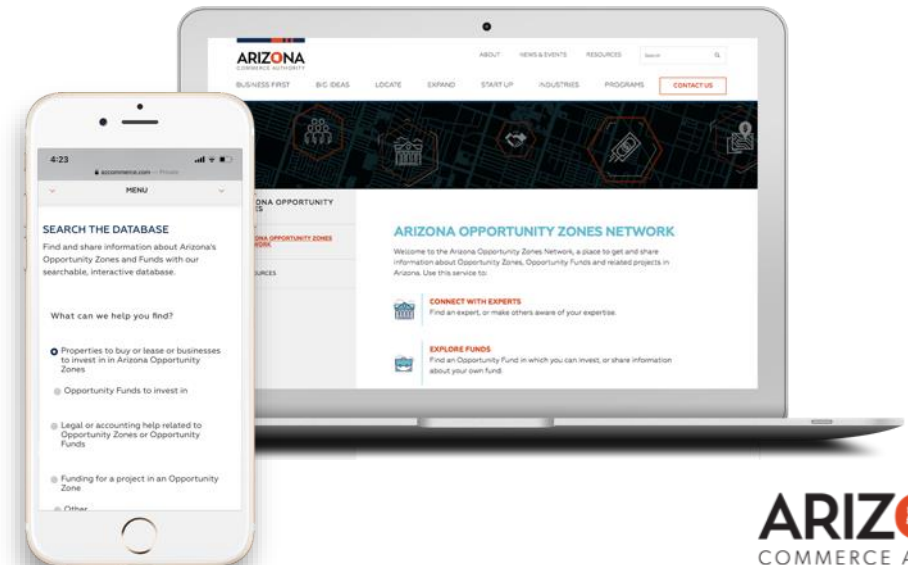
The searchable database allows users to:

- Connect with experts, investors or projects
- Find project, fund or investment opportunities
- Locate available properties
- List projects, investment opportunities or expertise

Visit the [Arizona Opportunity Zones Network](#) and add your information.

**80** INVESTMENT OPPORTUNITIES ACROSS THE STATE

**DOZENS OF EXPERT AND FUND PROFILES**



# WE'RE HERE TO HELP!

ADDITIONAL QUESTIONS?



Shawn Neidorf, Ph.D  
Senior Vice President, Research, ACA  
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THANK YOU

