**Arizona Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Diagnostic Medical Sonographers	\$83,317	2,026	4.4%	198	Associate's degree	5
Engineering Technicians, Except Drafters, All Other	\$59,207	2,298	3.5%	284	Associate's degree	5
Radiologic Technologists	\$65,218	3,861	3.2%	330	Associate's degree	5
Registered Nurses	\$77,001	59,136	3.5%	5,218	Associate's degree	5
Respiratory Therapists	\$58,417	2,399	4.6%	228	Associate's degree	5
Civil Engineers	\$84,770	5,200	4.2%	610	Bachelor's degree	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Cost Estimators	\$66,412	4,922	5.6%	785	Bachelor's degree	5
Industrial Engineers	\$95,943	4,270	4.6%	487	Bachelor's degree	5
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Mechanical Engineers	\$98,389	4,514	4.6%	502	Bachelor's degree	5
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Dentists, General	\$186,869	3,254	3.5%	201	Doctoral or professional degree	5
Lawyers	\$145,746	12,312	3.2%	923	Doctoral or professional degree	5
Physical Therapists	\$88,798	3,970	4.3%	340	Doctoral or professional degree	5
Automotive Service Technicians and Mechanics	\$44,360	17,084	2.7%	2,078	High school diploma or equivalent	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Carpenters	\$43,461	17,737	4.8%	2,540	High school diploma or equivalent	5
Electricians	\$47,947	12,478	4.4%	1,985	High school diploma or equivalent	5
Installation, Maintenance, and Repair Workers, All Other	\$42,761	4,896	3.3%	641	High school diploma or equivalent	5
Light Truck or Delivery Services Drivers	\$39,144	16,470	3.9%	2,464	High school diploma or equivalent	5
Machinists	\$48,300	9,299	4.3%	1,377	High school diploma or equivalent	5
Maintenance and Repair Workers, General	\$37,706	27,006	2.9%	3,479	High school diploma or equivalent	5
Mobile Heavy Equipment Mechanics, Except Engines	\$52,668	4,492	3.1%	576	High school diploma or equivalent	5

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Plumbers, Pipefitters, and Steamfitters	\$48,950	9,227	4.9%	1,458	High school diploma or equivalent	5
Real Estate Sales Agents	\$66,358	7,168	3.0%	882	High school diploma or equivalent	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,553	20,181	3.3%	2,756	High school diploma or equivalent	5
Structural Iron and Steel Workers	\$47,927	1,777	5.7%	300	High school diploma or equivalent	5
Cement Masons and Concrete Finishers	\$41,746	6,801	5.7%	1,160	Less than high school	5
Construction Laborers	\$36,000	25,196	4.4%	3,774	Less than high school	5
Drywall and Ceiling Tile Installers	\$41,832	5,055	4.2%	674	Less than high school	5
Home Health Aides	\$25,466	17,290	5.9%	3,092	Less than high school	5
Industrial Truck and Tractor Operators	\$35,906	11,132	6.4%	2,036	Less than high school	5
Laborers and Freight, Stock, and Material Movers, Hand	\$31,463	40,058	4.4%	7,435	Less than high school	5
Painters, Construction and Maintenance	\$37,993	8,064	4.2%	1,057	Less than high school	5
Plasterers and Stucco Masons	\$43,411	2,154	4.4%	303	Less than high school	5
Roofers	\$38,391	4,295	4.8%	647	Less than high school	5
Waiters and Waitresses	\$30,217	54,068	2.7%	11,890	Less than high school	5
Nurse Practitioners	\$110,751	3,296	5.1%	342	Master's degree	5
Physician Assistants	\$101,591	2,446	5.2%	266	Master's degree	5
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$46,042	8,902	5.5%	1,395	Postsecondary non-degree award	5
Heavy and Tractor-Trailer Truck Drivers	\$45,429	26,794	2.9%	3,701	Postsecondary non-degree award	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Aerospace Engineering and Operations Technicians	\$71,505	588	4.4%	78	Associate's degree	4
Dental Hygienists	\$85,887	3,059	3.4%	291	Associate's degree	4
Industrial Engineering Technicians	\$63,515	2,163	3.1%	258	Associate's degree	4

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Web Developers	\$70,447	3,314	3.8%	366	Associate's degree	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Cost Estimators	\$66,412	4,922	5.6%	785	Bachelor's degree	4
Electrical Engineers	\$106,257	4,711	3.3%	462	Bachelor's degree	4
Electronics Engineers, Except Computer	\$103,512	5,728	3.2%	554	Bachelor's degree	4
Engineers, All Other	\$94,448	2,409	3.6%	246	Bachelor's degree	4
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	4
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	4
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	4
Personal Financial Advisors	\$107,164	4,419	4.3%	534	Bachelor's degree	4
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Dentists, General	\$186,869	3,254	3.5%	201	Doctoral or professional degree	4
Family and General Practitioners	\$209,808	3,534	3.1%	207	Doctoral or professional degree	4
Physicians and Surgeons, All Other	\$229,086	6,293	2.8%	345	Doctoral or professional degree	4
Veterinarians	\$98,678	1,650	4.9%	143	Doctoral or professional degree	4
Bus Drivers, Transit and Intercity	\$42,277	3,995	4.0%	661	High school diploma or equivalent	4
Bus and Truck Mechanics and Diesel Engine Specialists	\$46,636	5,816	3.0%	702	High school diploma or equivalent	4
Chemical Equipment Operators and Tenders	\$40,194	617	6.1%	108	High school diploma or equivalent	4
Commercial Pilots	\$79,994	1,736	2.7%	212	High school diploma or equivalent	4
Computer-Controlled Machine Tool Operators, Metal and Plastic	\$38,819	1,121	4.2%	162	High school diploma or equivalent	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
Health Technologists and Technicians, All Other	\$48,838	3,732	4.0%	388	High school diploma or equivalent	4
Industrial Machinery Mechanics	\$50,990	3,976	2.9%	467	High school diploma or equivalent	4
Installation, Maintenance, and Repair Workers, All Other	\$42,761	4,896	3.3%	641	High school diploma or equivalent	4
Loan Interviewers and Clerks	\$40,528	18,822	2.9%	2,368	High school diploma or equivalent	4
Medical Secretaries	\$36,110	13,510	3.9%	2,033	High school diploma or equivalent	4

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Operating Engineers and Other Construction Equipment Operators	\$47,105	7,876	3.4%	1,154	High school diploma or equivalent	4
Paving, Surfacing, and Tamping Equipment Operators	\$41,503	1,765	5.0%	277	High school diploma or equivalent	4
Production Workers, All Other	\$37,424	4,177	3.6%	640	High school diploma or equivalent	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Sheet Metal Workers	\$41,786	3,088	4.8%	486	High school diploma or equivalent	4
Social and Human Service Assistants	\$34,186	7,592	3.3%	1,168	High school diploma or equivalent	4
Welders, Cutters, Solderers, and Brazers	\$43,154	5,250	3.7%	771	High school diploma or equivalent	4
Cleaners of Vehicles and Equipment	\$25,672	8,758	3.4%	1,556	Less than high school	4
HelpersCarpenters	\$34,077	591	7.4%	135	Less than high school	4
Landscaping and Groundskeeping Workers	\$28,733	25,758	2.7%	3,838	Less than high school	4
Nonfarm Animal Caretakers	\$27,314	5,840	3.5%	1,108	Less than high school	4
Packers and Packagers, Hand	\$26,775	5,618	4.7%	1,152	Less than high school	4
Parts Salespersons	\$33,554	5,615	2.9%	874	Less than high school	4
Retail Salespersons	\$27,045	104,177	0.8%	15,777	Less than high school	4
Tile and Marble Setters	\$45,221	1,089	4.4%	144	Less than high school	4
Healthcare Social Workers	\$62,917	4,234	4.0%	612	Master's degree	4
Occupational Therapists	\$94,803	2,057	4.0%	187	Master's degree	4
Statisticians	\$80,327	1,017	6.4%	146	Master's degree	4
Aircraft Mechanics and Service Technicians	\$62,275	5,272	2.4%	537	Postsecondary non-degree award	4
Licensed Practical and Licensed Vocational Nurses	\$54,086	6,839	2.9%	691	Postsecondary non-degree award	4
Architectural and Civil Drafters	\$58,701	1,936	4.3%	255	Associate's degree	3
Computer Network Support Specialists	\$60,547	5,471	2.8%	559	Associate's degree	3
Electrical and Electronics Engineering Technicians	\$63,549	2,844	3.0%	334	Associate's degree	3
Industrial Engineering Technicians	\$63,515	2,163	3.1%	258	Associate's degree	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Magnetic Resonance Imaging Technologists	\$79,118	1,039	3.3%	89	Associate's degree	3
Paralegals and Legal Assistants	\$48,374	6,061	4.1%	881	Associate's degree	3
Radio, Cellular, and Tower Equipment Installers and Repairers	\$51,686	518	5.7%	87	Associate's degree	3
Aerospace Engineers	\$107,233	2,225	3.7%	220	Bachelor's degree	3
Airline Pilots, Copilots, and Flight Engineers	\$132,244	3,192	2.4%	379	Bachelor's degree	3
Architects, Except Landscape and Naval	\$95,223	1,858	3.4%	199	Bachelor's degree	3
Computer Network Architects	\$101,752	2,842	3.2%	278	Bachelor's degree	3
Computer Occupations, All Other	\$85,013	7,352	3.2%	734	Bachelor's degree	3
Electrical Engineers	\$106,257	4,711	3.3%	462	Bachelor's degree	3
Financial Analysts	\$78,648	5,218	3.6%	640	Bachelor's degree	3
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	3
Logisticians	\$74,784	2,447	4.0%	342	Bachelor's degree	3
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	3
Personal Financial Advisors	\$107,164	4,419	4.3%	534	Bachelor's degree	3
Sales Engineers	\$110,185	2,162	3.0%	289	Bachelor's degree	3
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$83,580	6,957	2.8%	915	Bachelor's degree	3
Anesthesiologists	\$279,164	1,147	3.3%	69	Doctoral or professional degree	3
Family and General Practitioners	\$209,808	3,534	3.1%	207	Doctoral or professional degree	3
Pharmacists	\$125,206	5,572	2.3%	370	Doctoral or professional degree	3
Billing and Posting Clerks	\$38,252	11,830	3.6%	1,627	High school diploma or equivalent	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Brickmasons and Blockmasons	\$46,291	1,148	3.9%	146	High school diploma or equivalent	3
Construction and Building Inspectors	\$56,809	1,945	2.5%	261	High school diploma or equivalent	3
Dental Laboratory Technicians	\$45,240	871	4.2%	136	High school diploma or equivalent	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Earth Drillers, Except Oil and Gas	\$51,987	740	3.4%	105	High school diploma or equivalent	3
Electrical Power-Line Installers and Repairers	\$81,948	1,852	1.9%	183	High school diploma or equivalent	3
Excavating and Loading Machine and Dragline Operators	\$48,335	1,209	3.4%	178	High school diploma or equivalent	3
Insurance Sales Agents	\$59,157	9,475	2.5%	1,153	High school diploma or equivalent	3
Maintenance Workers, Machinery	\$46,174	1,572	3.5%	220	High school diploma or equivalent	3
Medical Equipment Preparers	\$36,657	1,545	3.7%	255	High school diploma or equivalent	3
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$36,191	1,687	3.6%	247	High school diploma or equivalent	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Real Estate Brokers	\$65,463	2,656	2.9%	325	High school diploma or equivalent	3
Shipping, Receiving, and Traffic Clerks	\$34,229	10,855	3.5%	1,489	High school diploma or equivalent	3
Telecommunications Line Installers and Repairers	\$50,803	1,847	3.2%	249	High school diploma or equivalent	3
Tool and Die Makers	\$53,271	750	4.0%	102	High school diploma or equivalent	3
Welders, Cutters, Solderers, and Brazers	\$43,154	5,250	3.7%	771	High school diploma or equivalent	3
Counter and Rental Clerks	\$27,268	9,928	2.7%	1,558	Less than high school	3
HelpersProduction Workers	\$28,845	3,326	3.8%	642	Less than high school	3
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$26,406	38,197	2.4%	5,939	Less than high school	3
Pipelayers	\$43,975	646	3.4%	90	Less than high school	3
Retail Salespersons	\$27,045	104,177	0.8%	15,777	Less than high school	3
Tapers	\$46,977	1,405	4.4%	189	Less than high school	3
Occupational Therapists	\$94,803	2,057	4.0%	187	Master's degree	3
Speech-Language Pathologists	\$74,710	2,421	2.8%	192	Master's degree	3
Dental Assistants	\$40,677	7,445	3.4%	1,090	Postsecondary non-degree award	3
Emergency Medical Technicians and Paramedics	\$38,263	3,476	3.2%	324	Postsecondary non-degree award	3
Massage Therapists	\$42,338	3,288	3.6%	467	Postsecondary non-degree award	3
Surgical Technologists	\$50,676	2,380	3.4%	272	Postsecondary non-degree award	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Telecommunications Equipment Installers and Repairers, Except Line Installers	\$59,081	3,024	1.2%	354	Postsecondary non-degree award	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Construction Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Electricians	\$47,947	12,478	4.4%	1,985	High school diploma or equivalent	5
Construction Laborers	\$36,000	25,196	4.4%	3,774	Less than high school	5
Carpenters	\$43,461	17,737	4.8%	2,540	High school diploma or equivalent	5
Plumbers, Pipefitters, and Steamfitters	\$48,950	9,227	4.9%	1,458	High school diploma or equivalent	5
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$46,042	8,902	5.5%	1,395	Postsecondary non-degree award	5
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,553	20,181	3.3%	2,756	High school diploma or equivalent	5
Civil Engineers	\$84,770	5,200	4.2%	610	Bachelor's degree	5
Heavy and Tractor-Trailer Truck Drivers	\$45,429	26,794	2.9%	3,701	Postsecondary non-degree award	5
Cement Masons and Concrete Finishers	\$41,746	6,801	5.7%	1,160	Less than high school	5
Maintenance and Repair Workers, General	\$37,706	27,006	2.9%	3,479	High school diploma or equivalent	5
Roofers	\$38,391	4,295	4.8%	647	Less than high school	5
Painters, Construction and Maintenance	\$37,993	8,064	4.2%	1,057	Less than high school	5
Drywall and Ceiling Tile Installers	\$41,832	5,055	4.2%	674	Less than high school	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Plasterers and Stucco Masons	\$43,411	2,154	4.4%	303	Less than high school	5
Structural Iron and Steel Workers	\$47,927	1,777	5.7%	300	High school diploma or equivalent	5
Real Estate Sales Agents	\$66,358	7,168	3.0%	882	High school diploma or equivalent	5
Mobile Heavy Equipment Mechanics, Except Engines	\$52,668	4,492	3.1%	576	High school diploma or equivalent	5
Cost Estimators	\$66,412	4,922	5.6%	785	Bachelor's degree	5
Light Truck or Delivery Services Drivers	\$39,144	16,470	3.9%	2,464	High school diploma or equivalent	5
Installation, Maintenance, and Repair Workers, All Other	\$42,761	4,896	3.3%	641	High school diploma or equivalent	4
Operating Engineers and Other Construction Equipment Operators	\$47,105	7,876	3.4%	1,154	High school diploma or equivalent	4
Sheet Metal Workers	\$41,786	3,088	4.8%	486	High school diploma or equivalent	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
					-	

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Tile and Marble Setters	\$45,221	1,089	4.4%	144	Less than high school	4
HelpersCarpenters	\$34,077	591	7.4%	135	Less than high school	4
Paving, Surfacing, and Tamping Equipment Operators	\$41,503	1,765	5.0%	277	High school diploma or equivalent	4
Welders, Cutters, Solderers, and Brazers	\$43,154	5,250	3.7%	771	High school diploma or equivalent	3
Telecommunications Line Installers and Repairers	\$50,803	1,847	3.2%	249	High school diploma or equivalent	3
Excavating and Loading Machine and Dragline Operators	\$48,335	1,209	3.4%	178	High school diploma or equivalent	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Electrical Power-Line Installers and Repairers	\$81,948	1,852	1.9%	183	High school diploma or equivalent	3
Brickmasons and Blockmasons	\$46,291	1,148	3.9%	146	High school diploma or equivalent	3
Earth Drillers, Except Oil and Gas	\$51,987	740	3.4%	105	High school diploma or equivalent	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Tapers	\$46,977	1,405	4.4%	189	Less than high school	3
Pipelayers	\$43,975	646	3.4%	90	Less than high school	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Healthcare and Social Assistance Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Registered Nurses	\$77,001	59,136	3.5%	5,218	Associate's degree	5
Physical Therapists	\$88,798	3,970	4.3%	340	Doctoral or professional degree	5
Home Health Aides	\$25,466	17,290	5.9%	3,092	Less than high school	5
Diagnostic Medical Sonographers	\$83,317	2,026	4.4%	198	Associate's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Maintenance and Repair Workers, General	\$37,706	27,006	2.9%	3,479	High school diploma or equivalent	5
Nurse Practitioners	\$110,751	3,296	5.1%	342	Master's degree	5
Respiratory Therapists	\$58,417	2,399	4.6%	228	Associate's degree	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Radiologic Technologists	\$65,218	3,861	3.2%	330	Associate's degree	5
Physician Assistants	\$101,591	2,446	5.2%	266	Master's degree	5
Dentists, General	\$186,869	3,254	3.5%	201	Doctoral or professional degree	5
Waiters and Waitresses	\$30,217	54,068	2.7%	11,890	Less than high school	5
Healthcare Social Workers	\$62,917	4,234	4.0%	612	Master's degree	4
Health Technologists and Technicians, All Other	\$48,838	3,732	4.0%	388	High school diploma or equivalent	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Dental Hygienists	\$85,887	3,059	3.4%	291	Associate's degree	4
Physicians and Surgeons, All Other	\$229,086	6,293	2.8%	345	Doctoral or professional degree	4
Licensed Practical and Licensed Vocational Nurses	\$54,086	6,839	2.9%	691	Postsecondary non-degree award	4
Occupational Therapists	\$94,803	2,057	4.0%	187	Master's degree	4
Social and Human Service Assistants	\$34,186	7,592	3.3%	1,168	High school diploma or equivalent	4
Medical Secretaries	\$36,110	13,510	3.9%	2,033	High school diploma or equivalent	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Family and General Practitioners	\$209,808	3,534	3.1%	207	Doctoral or professional degree	4
Billing and Posting Clerks	\$38,252	11,830	3.6%	1,627	High school diploma or equivalent	3
Dental Assistants	\$40,677	7,445	3.4%	1,090	Postsecondary non-degree award	3
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$26,406	38,197	2.4%	5,939	Less than high school	3
Pharmacists	\$125,206	5,572	2.3%	370	Doctoral or professional degree	3
Speech-Language Pathologists	\$74,710	2,421	2.8%	192	Master's degree	3
Emergency Medical Technicians and Paramedics	\$38,263	3,476	3.2%	324	Postsecondary non-degree award	3
Surgical Technologists	\$50,676	2,380	3.4%	272	Postsecondary non-degree award	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Anesthesiologists	\$279,164	1,147	3.3%	69	Doctoral or professional degree	3
Medical Equipment Preparers	\$36,657	1,545	3.7%	255	High school diploma or equivalent	3
Magnetic Resonance Imaging Technologists	\$79,118	1,039	3.3%	89	Associate's degree	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Massage Therapists	\$42,338	3,288	3.6%	467	Postsecondary non-degree award	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Professional and Technical Services Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Mechanical Engineers	\$98,389	4,514	4.6%	502	Bachelor's degree	5
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,553	20,181	3.3%	2,756	High school diploma or equivalent	5
Civil Engineers	\$84,770	5,200	4.2%	610	Bachelor's degree	5
Industrial Engineers	\$95,943	4,270	4.6%	487	Bachelor's degree	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Lawyers	\$145,746	12,312	3.2%	923	Doctoral or professional degree	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Engineering Technicians, Except Drafters, All Other	\$59,207	2,298	3.5%	284	Associate's degree	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	5
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Veterinarians	\$98,678	1,650	4.9%	143	Doctoral or professional degree	4
Electronics Engineers, Except Computer	\$103,512	5,728	3.2%	554	Bachelor's degree	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Web Developers	\$70,447	3,314	3.8%	366	Associate's degree	4
Cleaners of Vehicles and Equipment	\$25,672	8,758	3.4%	1,556	Less than high school	4
Engineers, All Other	\$94,448	2,409	3.6%	246	Bachelor's degree	4
Electrical Engineers	\$106,257	4,711	3.3%	462	Bachelor's degree	4
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
	φ <b>υ .,υ</b>	••,	=.0,7	. 0,0= .	ge. a.p.ea. e. equitatent	

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	4
Nonfarm Animal Caretakers	\$27,314	5,840	3.5%	1,108	Less than high school	4
Statisticians	\$80,327	1,017	6.4%	146	Master's degree	4
Electrical and Electronics Engineering Technicians	\$63,549	2,844	3.0%	334	Associate's degree	3
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Billing and Posting Clerks	\$38,252	11,830	3.6%	1,627	High school diploma or equivalent	3
Architects, Except Landscape and Naval	\$95,223	1,858	3.4%	199	Bachelor's degree	3
Logisticians	\$74,784	2,447	4.0%	342	Bachelor's degree	3
Architectural and Civil Drafters	\$58,701	1,936	4.3%	255	Associate's degree	3
Computer Network Architects	\$101,752	2,842	3.2%	278	Bachelor's degree	3
Paralegals and Legal Assistants	\$48,374	6,061	4.1%	881	Associate's degree	3
Construction and Building Inspectors	\$56,809	1,945	2.5%	261	High school diploma or equivalent	3
Computer Occupations, All Other	\$85,013	7,352	3.2%	734	Bachelor's degree	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Financial Analysts	\$78,648	5,218	3.6%	640	Bachelor's degree	3
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$83,580	6,957	2.8%	915	Bachelor's degree	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Computer Network Support Specialists	\$60,547	5,471	2.8%	559	Associate's degree	3
Medical Scientists, Except Epidemiologists	\$99,840	1,802	3.0%	208	Doctoral or professional degree	2
Training and Development Specialists	\$61,458	8,013	2.9%	1,018	Bachelor's degree	2
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$36,046	48,335	1.4%	5,878	High school diploma or equivalent	2
Computer Hardware Engineers	\$110,598	1,230	3.5%	123	Bachelor's degree	2
Tax Preparers	\$39,268	2,043	4.1%	307	High school diploma or equivalent	2

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Inspectors, Testers, Sorters, Samplers, and Weighers	\$40,676	8,498	2.2%	1,219	High school diploma or equivalent	2
Surveyors	\$62,046	847	3.8%	94	Bachelor's degree	2
Environmental Engineers	\$80,328	844	3.3%	84	Bachelor's degree	2
Surveying and Mapping Technicians	\$53,733	1,186	2.6%	158	High school diploma or equivalent	2
Insurance Claims and Policy Processing Clerks	\$42,760	7,324	2.6%	937	High school diploma or equivalent	2
Compliance Officers	\$64,339	6,585	1.9%	651	Bachelor's degree	2
Database Administrators	\$88,665	2,482	3.1%	237	Bachelor's degree	2
Demonstrators and Product Promoters	\$38,657	2,137	3.2%	441	High school diploma or equivalent	2
Human Resources Specialists	\$60,821	10,462	2.5%	1,288	Bachelor's degree	2
Executive Secretaries and Executive Administrative Assistants	\$55,026	11,661	0.4%	1,291	High school diploma or equivalent	2
Telemarketers	\$29,780	13,187	1.6%	2,278	Less than high school	2
Landscape Architects	\$68,522	708	3.3%	74	Bachelor's degree	1
Environmental Scientists and Specialists, Including Health	\$72,154	1,326	2.7%	160	Bachelor's degree	1
Civil Engineering Technicians	\$55,961	871	3.6%	109	Associate's degree	1
Advertising Sales Agents	\$48,305	2,473	1.6%	351	High school diploma or equivalent	1
Public Relations Specialists	\$62,495	3,279	2.5%	406	Bachelor's degree	1
Computer Programmers	\$95,896	4,498	1.8%	367	Bachelor's degree	1
Bill and Account Collectors	\$36,429	10,318	1.3%	1,213	High school diploma or equivalent	1
Interviewers, Except Eligibility and Loan	\$36,346	1,497	3.4%	230	High school diploma or equivalent	1
Compensation, Benefits, and Job Analysis Specialists	\$60,354	1,972	3.0%	222	Bachelor's degree	1
Graphic Designers	\$54,030	4,252	2.6%	512	Bachelor's degree	1
Photographers	\$33,498	2,686	1.4%	249	High school diploma or equivalent	1
Anthropologists and Archeologists	\$64,656	418	2.7%	50	Master's degree	1
Chemical Technicians	\$47,854	1,040	3.2%	133	Associate's degree	1
Payroll and Timekeeping Clerks	\$42,574	2,796	1.9%	332	High school diploma or equivalent	1
Technical Writers	\$69,576	830	3.5%	110	Bachelor's degree	1
Legal Secretaries	\$47,321	2,812	0.7%	321	High school diploma or equivalent	1

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
File Clerks	\$33,675	2,353	1.2%	318	High school diploma or equivalent	1
Office Machine Operators, Except Computer	\$34,872	1,021	0.9%	123	High school diploma or equivalent	1
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Mechanical Engineers	\$98,389	4,514	4.6%	502	Bachelor's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Civil Engineers	\$84,770	5,200	4.2%	610	Bachelor's degree	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Lawyers	\$145,746	12,312	3.2%	923	Doctoral or professional degree	5
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	4
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Veterinarians	\$98,678	1,650	4.9%	143	Doctoral or professional degree	4
Web Developers	\$70,447	3,314	3.8%	366	Associate's degree	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
Billing and Posting Clerks	\$38,252	11,830	3.6%	1,627	High school diploma or equivalent	3
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	3
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	3
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Architects, Except Landscape and Naval	\$95,223	1,858	3.4%	199	Bachelor's degree	3
Computer Occupations, All Other	\$85,013	7,352	3.2%	734	Bachelor's degree	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Architectural and Civil Drafters	\$58,701	1,936	4.3%	255	Associate's degree	3

**Information Technology Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Electronics Engineers, Except Computer	\$103,512	5,728	3.2%	554	Bachelor's degree	4
Web Developers	\$70,447	3,314	3.8%	366	Associate's degree	4
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	4
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Telecommunications Line Installers and Repairers	\$50,803	1,847	3.2%	249	High school diploma or equivalent	3
Computer Network Architects	\$101,752	2,842	3.2%	278	Bachelor's degree	3
Computer Occupations, All Other	\$85,013	7,352	3.2%	734	Bachelor's degree	3
Radio, Cellular, and Tower Equipment Installers and Repairers	\$51,686	518	5.7%	87	Associate's degree	3
Telecommunications Equipment Installers and Repairers, Except Line Installers	\$59,081	3,024	1.2%	354	Postsecondary non-degree award	3
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$83,580	6,957	2.8%	915	Bachelor's degree	3
Computer Network Support Specialists	\$60,547	5,471	2.8%	559	Associate's degree	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Sales Engineers	\$110,185	2,162	3.0%	289	Bachelor's degree	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Finance and Insurance Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,553	20,181	3.3%	2,756	High school diploma or equivalent	5
Automotive Service Technicians and Mechanics	\$44,360	17,084	2.7%	2,078	High school diploma or equivalent	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	5
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Personal Financial Advisors	\$107,164	4,419	4.3%	534	Bachelor's degree	4
Operations Research Analysts	\$76,761	3,314	5.7%	398	Bachelor's degree	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
Information Security Analysts	\$93,958	2,980	4.7%	352	Bachelor's degree	4
Loan Interviewers and Clerks	\$40,528	18,822	2.9%	2,368	High school diploma or equivalent	4
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Retail Salespersons	\$27,045	104,177	0.8%	15,777	Less than high school	3
Billing and Posting Clerks	\$38,252	11,830	3.6%	1,627	High school diploma or equivalent	3
Shipping, Receiving, and Traffic Clerks	\$34,229	10,855	3.5%	1,489	High school diploma or equivalent	3
Insurance Sales Agents	\$59,157	9,475	2.5%	1,153	High school diploma or equivalent	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Financial Analysts	\$78,648	5,218	3.6%	640	Bachelor's degree	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Computer Network Support Specialists	\$60,547	5,471	2.8%	559	Associate's degree	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Manufacturing Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Software Developers, Applications	\$98,672	13,460	5.5%	1,654	Bachelor's degree	5
Carpenters	\$43,461	17,737	4.8%	2,540	High school diploma or equivalent	5
Industrial Truck and Tractor Operators	\$35,906	11,132	6.4%	2,036	Less than high school	5
Machinists	\$48,300	9,299	4.3%	1,377	High school diploma or equivalent	5
Mechanical Engineers	\$98,389	4,514	4.6%	502	Bachelor's degree	5
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$63,553	20,181	3.3%	2,756	High school diploma or equivalent	5
Industrial Engineers	\$95,943	4,270	4.6%	487	Bachelor's degree	5
Heavy and Tractor-Trailer Truck Drivers	\$45,429	26,794	2.9%	3,701	Postsecondary non-degree award	5
Market Research Analysts and Marketing Specialists	\$62,925	10,360	4.5%	1,504	Bachelor's degree	5
Computer User Support Specialists	\$52,087	14,879	3.1%	1,575	Some college, no degree	5
Maintenance and Repair Workers, General	\$37,706	27,006	2.9%	3,479	High school diploma or equivalent	5
Laborers and Freight, Stock, and Material Movers, Hand	\$31,463	40,058	4.4%	7,435	Less than high school	5
Business Operations Specialists, All Other	\$67,667	14,202	2.5%	1,652	High school diploma or equivalent	5
Computer Systems Analysts	\$88,972	13,680	3.1%	1,322	Bachelor's degree	5
Engineering Technicians, Except Drafters, All Other	\$59,207	2,298	3.5%	284	Associate's degree	5
Management Analysts	\$85,886	12,816	3.2%	1,530	Bachelor's degree	5
Cost Estimators	\$66,412	4,922	5.6%	785	Bachelor's degree	5
Light Truck or Delivery Services Drivers	\$39,144	16,470	3.9%	2,464	High school diploma or equivalent	5
Software Developers, Systems Software	\$103,859	12,562	3.9%	1,316	Bachelor's degree	4
Installation, Maintenance, and Repair Workers, All Other	\$42,761	4,896	3.3%	641	High school diploma or equivalent	4
Electronics Engineers, Except Computer	\$103,512	5,728	3.2%	554	Bachelor's degree	4

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Packers and Packagers, Hand	\$26,775	5,618	4.7%	1,152	Less than high school	4
Sheet Metal Workers	\$41,786	3,088	4.8%	486	High school diploma or equivalent	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Accountants and Auditors	\$69,185	21,532	3.4%	2,680	Bachelor's degree	4
Industrial Machinery Mechanics	\$50,990	3,976	2.9%	467	High school diploma or equivalent	4
Engineers, All Other	\$94,448	2,409	3.6%	246	Bachelor's degree	4
Electrical Engineers	\$106,257	4,711	3.3%	462	Bachelor's degree	4
Aircraft Mechanics and Service Technicians	\$62,275	5,272	2.4%	537	Postsecondary non-degree award	4
Production Workers, All Other	\$37,424	4,177	3.6%	640	High school diploma or equivalent	4
Aerospace Engineering and Operations Technicians	\$71,505	588	4.4%	78	Associate's degree	4
Computer-Controlled Machine Tool Operators, Metal and Plastic	\$38,819	1,121	4.2%	162	High school diploma or equivalent	4
Chemical Equipment Operators and Tenders	\$40,194	617	6.1%	108	High school diploma or equivalent	4
Industrial Engineering Technicians	\$63,515	2,163	3.1%	258	Associate's degree	4
Welders, Cutters, Solderers, and Brazers	\$43,154	5,250	3.7%	771	High school diploma or equivalent	3
Electrical and Electronics Engineering Technicians	\$63,549	2,844	3.0%	334	Associate's degree	3
Network and Computer Systems Administrators	\$85,849	7,916	2.6%	700	Bachelor's degree	3
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$26,406	38,197	2.4%	5,939	Less than high school	3
Logisticians	\$74,784	2,447	4.0%	342	Bachelor's degree	3
Maintenance Workers, Machinery	\$46,174	1,572	3.5%	220	High school diploma or equivalent	3
Shipping, Receiving, and Traffic Clerks	\$34,229	10,855	3.5%	1,489	High school diploma or equivalent	3
Aerospace Engineers	\$107,233	2,225	3.7%	220	Bachelor's degree	3
Computer Occupations, All Other	\$85,013	7,352	3.2%	734	Bachelor's degree	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
HelpersProduction Workers	\$28,845	3,326	3.8%	642	Less than high school	3

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Financial Analysts	\$78,648	5,218	3.6%	640	Bachelor's degree	3
Tool and Die Makers	\$53,271	750	4.0%	102	High school diploma or equivalent	3
Dental Laboratory Technicians	\$45,240	871	4.2%	136	High school diploma or equivalent	3
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$36,191	1,687	3.6%	247	High school diploma or equivalent	3
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$83,580	6,957	2.8%	915	Bachelor's degree	3
Bookkeeping, Accounting, and Auditing Clerks	\$40,934	24,416	2.0%	3,240	High school diploma or equivalent	3
Sales Engineers	\$110,185	2,162	3.0%	289	Bachelor's degree	3

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.

**Transportation and Warehousing Occupation Ratings** 

Occupation Title	Average Annual Wages (2018)	Employment (2018)	Annualized Proj Emp Pct Chg (2018-2020)	Annual Projected Openings (2018-2020)	Education Level <sup>1</sup>	Rating by Education Level
Industrial Truck and Tractor Operators	\$35,906	11,132	6.4%	2,036	Less than high school	5
Machinists	\$48,300	9,299	4.3%	1,377	High school diploma or equivalent	5
Heavy and Tractor-Trailer Truck Drivers	\$45,429	26,794	2.9%	3,701	Postsecondary non-degree award	5
Home Health Aides	\$25,466	17,290	5.9%	3,092	Less than high school	5
Maintenance and Repair Workers, General	\$37,706	27,006	2.9%	3,479	High school diploma or equivalent	5
Laborers and Freight, Stock, and Material Movers, Hand	\$31,463	40,058	4.4%	7,435	Less than high school	5
Sales Representatives, Services, All Other	\$54,518	20,562	3.2%	3,172	High school diploma or equivalent	5
Light Truck or Delivery Services Drivers	\$39,144	16,470	3.9%	2,464	High school diploma or equivalent	5
Packers and Packagers, Hand	\$26,775	5,618	4.7%	1,152	Less than high school	4
Production, Planning, and Expediting Clerks	\$49,261	7,699	3.6%	1,077	High school diploma or equivalent	4
Bus and Truck Mechanics and Diesel Engine Specialists	\$46,636	5,816	3.0%	702	High school diploma or equivalent	4
Cleaners of Vehicles and Equipment	\$25,672	8,758	3.4%	1,556	Less than high school	4
Commercial Pilots	\$79,994	1,736	2.7%	212	High school diploma or equivalent	4
Bus Drivers, Transit and Intercity	\$42,277	3,995	4.0%	661	High school diploma or equivalent	4
Aircraft Mechanics and Service Technicians	\$62,275	5,272	2.4%	537	Postsecondary non-degree award	4
Customer Service Representatives	\$34,574	89,224	2.5%	13,821	High school diploma or equivalent	4
Logisticians	\$74,784	2,447	4.0%	342	Bachelor's degree	3
Shipping, Receiving, and Traffic Clerks	\$34,229	10,855	3.5%	1,489	High school diploma or equivalent	3
Office Clerks, General	\$37,732	52,431	2.1%	7,330	High school diploma or equivalent	3
Airline Pilots, Copilots, and Flight Engineers	\$132,244	3,192	2.4%	379	Bachelor's degree	3
1						

<sup>&</sup>lt;sup>1</sup> Education categories represent the minimum education level required for a given occupation. Education categories are assigned by the United States Bureau of Labor Statistics.