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Arizona Restaurant Association

# Extension of Premises

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PRESENTED BY

Dan Bogert



# Expanded Seating – Expanded Revenue

## Things to consider before starting:

- What size of area will you need for your extension?
- What are your staffing needs?
- What kind of tenting or other structures will you be using?
- If you plan on serving alcohol, what kind of temporary barriers will you use?
- If you intend to do food preparation in the extended area, have you contacted your County Health Department to check what additional requirements they have?
- Do you have permission from your landlord for the extension?
- Does your landlord have any resources available to help with the extension process?



Fabric meets requirements of  
ASTM-84 CPAI-84 NFPA-701  
CLS A MFA #415-99-M

Size: \_\_\_\_\_  
This is to certify that the materials used to manufacture this product  
have been flame retardant treated (Or are inherently Nonflammable)

The materials used to manufacture this product are made from a flame-resistance  
fabric or material registered and approved by the State Fire Marshall for such use.

The Flame Retardant Process Used WILL NOT Be Removed By Washing

**DO NOT REMOVE THIS LABEL**

# Let Us Know If You Need Help



## Arizona Restaurant Association

Dan Bogert

[dan@azrestaurant.org](mailto:dan@azrestaurant.org)

601-307-9134

<https://azrestaurant.org/outside/>



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# Navigating Municipal Governments

## Outdoor Dining & Extension of Premises

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PRESENTED BY  
Roxanna Pitones, Legislative Associate



# Extension of Premises & Outdoor Dining for Restaurants



## Steps to Expect:

- Authorization from landlord
  - Initiate expansion process with city or town
  - Extension of Premises (DLLC)
    - EO [2020-60](#)
  - Insurance coverage requirements
  - Permit may be tied to duration of emergency declaration
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- Cities & towns have made efforts to streamline process at the local level for restaurant operators
  - List of cities & towns with expedited processes available on League website, linked [here](#).



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# Parklets for Restaurants and Bars

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PRESENTED BY

John Heiney, City of Prescott



# Outdoor Dining Platforms- Parklets

## **Purpose:**

Parklet program is a temporary measure to assist businesses that lost capacity due to ongoing Executive Orders under ongoing COVID-19 health emergency.

## **Temporary Timeframe:**

Liquor license extension allows for up to 6 months.

License Agreements can be written to further define approved timeline.

City licenses allow for termination with 30 days written notice.

Council has agreed to leave program in place while Governors EO's remain.

## **Next Steps:**

Staff is seeking Council approval for ongoing program.



# Outdoor Dining Platforms- Parklets

## Procedure

### **Request for a parklet is Submitted to Public Works Dept. for review:**

Includes site plan reflecting dimensions for existing store front and sidewalk layout with obstructions, proposed temporary installations, etc.

Request reviewed by:

Public Works – For use of City Right of Way

Building– For construction and engineering

Police- For Traffic Safety

City Clerk—For Extension of Premises

Requires approval from neighboring business if platform goes beyond storefront.

### **Final steps:**

License agreement drafted by City staff.

Requires additional \$2M in liability insurance, naming City additional insured.

Once insurance, building and safety requirements met, goes to City Clerk for submission to DLLC.

## **Items to Consider**

Retailers vs Restaurants

Use of public property- Gift Clause





ARIZONA  
SMALL  
BUSINESS  
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# SBDC – Restaurant Trends

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PRESENTED BY  
Karen Eads



# Restaurant Trends

- Restaurant closings and openings
- Parklets and Patios
- Pick Up and Carry Out
- Delivery Service
- Food Trucks



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# Cupper's Bistro



- Converted parking lot into a patio
- Family and dog friendly area
- Purchased nearby restaurant that was closing so that patio could serve food
- Partnered with nearby bar to offer alcohol
- Increased staff
- Doubled gross revenue
- Opened an additional take out coffee bar and has expansion plans for 2021

# SBDC Services

Free Confidential Counseling



Affordable Workshops



Local Partnerships



Network Resources



Access to SBA and micro loans



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