

# Building a Highly Productive Team

March 2, 2021

Ruth Ellen Elinski, Business Analyst, SBDC Yavapai College

Marie Platowski-Beals, Business Analyst, SBDC Yavapai College







# Coaching is the Way...





<u>This Photo</u> by Unknown Author is licensed under <u>CC BY-SA</u>







# Why Do Employees Leave?











### Forbes Top 6 Reasons



- Overworked
- Not being challenged
- Stifled
- Lack of Professional Developmental Opportunities
- Don't feel appreciated
- They aren't or they don't feel that they are compensated fairly







### Talent Retention



#### Employees stay when they are:



























### Assessment Tools



#### **DISC** model

#### **Dominant**

- Direct
- Decisive
- Doer

#### **Compliant**

- Cautious
- Careful
- Conscientious

IONOS

#### **Influential**

- Impulsive
- Interactive
- Interesting

#### **Steady**

- Stable
- Supportive
- Sincere







**POWERED BY** 

### Characteristics of a Good Leader





<u>This Photo</u> by Unknown Author is licensed under <u>CC BY</u>

- Active Listening
- Empathy
- Communication
- Strategic Thinking
- Creativity
- Persuasion Skills
- Flexibility







# Earning Trust & Showing Respect







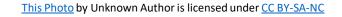




# Develop Good Relationships













### 5 Techniques to be a Better Boss



- Empower
- Delegate
- Motivate
- Deal with change
- Appreciate







# Work/Life Integration





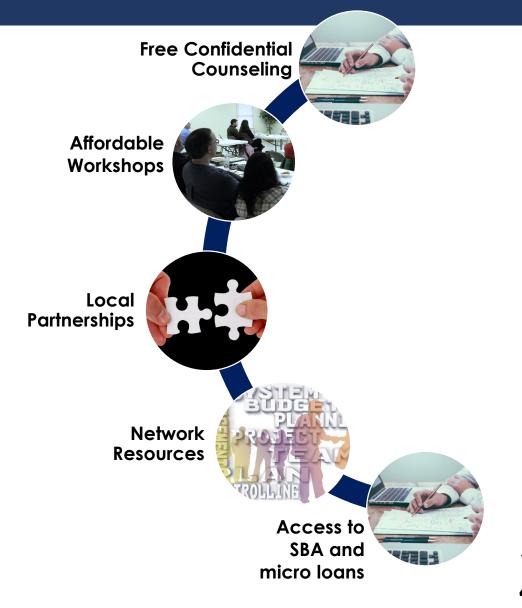






## SBDC Services





YC.EDU/SBDC (928) 717-7232





