

Arizona Competes Fund

Quarterly Report

January 1, 2022 through March 31, 2022

ARIZONA COMPETES FUND

Quarterly Report

April 15, 2022

I. Overview

Pursuant to A.R.S. § 41-1545 et seq., the Arizona Commerce Authority (the "Authority") administers the Arizona Competes Fund (the "ACF"). In accordance with A.R.S. § 41-1545.02, grants from the ACF may be used for (i) attracting, expanding or retaining Arizona basic enterprises (A.R.S. § 41-1545.02(A)(1)); and (ii) supporting and advancing programs and projects for microenterprises, rural businesses, small businesses, and business development that enhance economic development (A.R.S. § 41-1545.02(A)(2)).

This document constitutes the Authority's quarterly report regarding ACF activity for the third quarter (January 1, 2022 through March 31, 2022 ("Q3")) of fiscal year 2022 (July 1, 2021 through June 30, 2022) ("FY2022").

II. Grants attracting, expanding, or retaining Arizona basic enterprises – A.R.S. § 41-1545.02(A)(1)

During Q3 of FY2022, the Authority awarded no grants in accordance with A.R.S. § 41-1545.02(A)(1).

III. Grants supporting and advancing programs and projects for microenterprises, rural businesses, small businesses, and business development that enhance economic development – A.R.S. § 41-1545.02(A)(2)

During Q3 of FY2022, the Authority awarded seven (7) grants in accordance with A.R.S. § 41-1545.02(A)(2) through the following programs and projects that support microenterprises, rural businesses, small business and business development that enhances economic development:

Program:	Arizona Innovation Challenge ("AIC")		
Objective:	The AIC is a competitive business plan competition that helps innovative start-up and early-stage companies		
	establish a foundation and grow in Arizona.		
Awards:	AIC awards made in Q3 FY2022 aggregated to \$1,050,000.		
Grantees:	AIC award was made in Q3 FY2022 to the following entities		
	in the amount of \$150,000:		
	1. Ampcera, Inc.		
	2. Better Agency, Inc.		
	3. Bluetail, Inc.		
	4. ReSuture Inc.		
	5. SaiOx, Inc.		
	6. TapRoot Interventions & Solutions, Inc.		
	7. The Patient Company		

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IV. Fund Status¹

Since inception of the ACF, the ACA has awarded 191 grants through various programs and projects resulting in gross ACF commitments to date totaling \$102,309,528. Under A.R.S. § 41-1545.02(A)(1), 49 grants have been awarded in the cumulative amount of \$71,400,000. Through the other programs and the project under A.R.S. § 41-1545.02(A)(2), 142 grants have been awarded in the cumulative amount of \$30,909,528.

In respect to the 49 grants originally awarded pursuant to A.R.S. § 41-1545.02(A)(1); (i) five grants in an aggregate amount of \$6,450,000 were relinquished by grantees without any payments to the respective grantees, and (ii) the performance periods of three other grants expired with aggregate remaining payment commitments of \$840,170, one of which resulted in a repayment by the grantee to the ACA of \$91,090.

In respect to the funding of the programs and project under A.R.S. § 41-1545.02(A)(2), (i) one grant of \$250,000 was relinquished by the awardee without any payment to the awardee, and (ii) the performance period of twelve grants expired with aggregate remaining payment commitments of \$407,458.

Taking into consideration the adjustments described in the two preceding paragraphs, the net ACF commitments as of the date hereof total \$94,361,900 (\$102,309,528 in the original gross commitments minus aggregate adjustments of \$7,947,628).

V. Reporting Schedule – FY2022

Report Name	Reporting Period	Date Published
First Quarter ("Q1")	7/1/21 through 9/30/21	10/15/21
Second Quarter ("Q2")	10/1/21 through 12/31/21	1/14/22
Third Quarter ("Q3")	1/1/22 through 3/31/22	4/15/22
Fourth Quarter ("Q4")	4/1/22 through 6/30/22	7/15/22
Comprehensive Annual Report	7/1/21 through 6/30/22	11/1/22

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¹ Totals in this section include grants funded by the ACA from FY12 to the present solely pursuant to A.R.S. § 41-1545.02.