

Presented by:





Small Business Bootcamp & Resource Collective – 3/15/2022 Paycheck Protection Program Update

As an SBA Microlender and mission driven lender, Prestamos provides small business loans and quality bilingual business education to empower the small business community and create opportunities for economic growth and advancement

Housekeeping Items

Q&A	 Please ask questions via the Q&A feature – we will answer questions at the end of presentation
Copy of Webinar	 A copy of the presentation will be available on the ACA website tomorrow
Copy of Documents	• A copy of the powerpoint will be available on the ACA website tomorrow

For Today's Discussion

Basic Overview of PPP Forgiveness Requirements

• Overview of PPP, acceptable use of funds, FTE, and basics on documentation

The New SBA Direct Forgiveness Portal

Overview of the new SBA Direct Forgiveness Portal and walkthrough of the process

SBA Forgiveness Denials

• How to appeal a full or partial forgiveness denial

PPP in a Nutshell

Is my PPP forgivable?

 Yes – The PPP is an actual SBA loan that is *potentially forgivable* up to 100% if used correctly over an 8-24 week period. <u>You must apply for forgiveness.</u>

How can I use my PPP funds?

• For W2 payroll, state unemployment tax, owner's compensation replacement, and other eligible expenses like rent, utilities, PPE, and supplier costs

What are the terms?

• Each PPP draw is an 8-24 week covered period

 Any non-forgiven portion is repaid over a 5-year term at 1% directly to your lender, not the SBA

How Can I Use The PPP Loan?

60% For Payroll/40% For Other Eligible Expenses

Payroll Expenses Include: Wages, Tips, Commissions, Vacation Time, Sick Time, Company Paid Health or Retirement Benefits and State Unemployment Tax

Operations Expenditures:

Business Rent/Lease, Utilities, Mortgage or Fixed Loan Interest Only

Property Damage Costs:

Costs related to property damage during 2020 public disturbances not covered by insurance

Operations Expenditures:

Software, cloud computing, human resource, and accounting needs

Worker Protection:

PPE and adaptive instruments necessary for health/safety compliance

Other Qualified Expenses – Up to 40%

Mortgage Obligations	 Payment of mortgage interest (no prepayment or principal payments) on real/personal property incurred before February 15, 2020
Rent Obligations	 Payment on rent or lease for agreements in force before February 15, 2020
Utility Payments	 Utility payments for electric, gas, water, telephone, transportation, or internet access for which service began prior to February 15, 2020

Other Qualified Expenses – Up to 40%



Forgiveness for <u>Self Employed</u> Individuals

Owner Compensation Replacement	 Self Employed Individuals are eligible to use up to \$20,833 total across all businesses
Covered Period Requirements	 In order to be eligible for full 100% forgiveness, borrowers must use the funds over an 11-week period
Documentation	 Borrowers with owner compensation replacement should make weekly or monthly draws by transfer, withdrawal, or checks to justify forgiveness Schedule C may be sufficient for some Lenders

Forgiveness for <u>Self Employed</u> Individuals



Businesses looking to apply for a second draw must use their first draw PPP funds over at least an 8-week covered period, however, to be eligible for full PPP for forgiveness the borrower must use the funds over at least an 11-week covered period before they receive their second draw

Forgiveness for W₂ Employers

Payroll Requirements

- W2 Employers must use AT LEAST 60% of their PPP for qualified payroll expenses. You can use all 100% for payroll. 8-24 week covered period.
- The other 40% can be used towards other qualified expenses

Qualified Payroll Expenses

- Gross Wages, salary, tips, PTO, bonuses, etc up to the equivalent of \$100,000/emp
- Company sponsored (paid-for) health and retirement benefits
- State unemployment taxes only (no federal unemployment/workers comp ins)

Documentation

- Payroll Reports for the covered period, by employee
- Bank statements showing payroll deductions
- Quarterly 941 Reports

Applying for Forgiveness

When do I apply?

- You have 10 months from the end of your covered period to apply for full forgiveness (8-24 weeks after your deposit PLUS 10 months)
- If you miss the deadline, you can still apply for partial forgiveness

What order do I apply?

• You must apply for your 1st draw before, or concurrently, with the 2nd draw

What Documents Are Required?

- Form 3508, 3508ez, or 3508s
- 2nd Draw Borrowers Evidence of 25% reduction (Covid Reduction Score)
- Use of funds Documentation

Applying for Forgiveness





https://directforgiveness.sba.gov

Direct Forgiveness Portal

Registration

Direct Forgiveness Portal

- The PPP Direct Forgiveness Portal can be accessed at <u>https://directforgiveness.sba.gov</u>
- The Direct Forgiveness Portal allows PPP borrowers whose loans are \$150,000 or less to apply for forgiveness directly to the SBA by submitting a simple pre-filled application.
- Using MS Edge or Google Chrome browsers is recommended for an optimal experience.
- New Registration will be required to utilize this portal.

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Direct Forgiveness Portal – New Registration

To begin, Content - Register to Start your Application



- 1. 🖮 Enter Create a unique username
- 2. 📻 Enter Use your email address
 - Business should have access to this email at any given time
 - Email addresses CANNOT be changed once registration is created
- 3. 📻 Enter a password
 - · Passwords MUST meet security criteria
- 4. 📾 Re-enter your password
- 5. Enter Captcha Characters
- 6. 3 Select Sign Up

SBA



Direct Forgiveness Portal – Registration Emails

Registrants will receive <u>two</u> emails to complete registration and grant access to the portal. Complete each step to gain access to the application portal.

Verify Your E-mail Address	Confirm E-mail S Address
We have sent an e-mail to you for verification. Follow the link provided to finalize the signup process. Please contact us if you do not receive it within a few minutes.	Please confirm that is an e-mail address for user Confirm
SBA US. SmallBusiness	SBA VJ. Small Buriness Administration
Greetings from the SBA PPP Forgiveness Fund You're receiving this e-mail because user has given yours as an e- mail address to connect their account. You can confirm your account by going to the link below. Click this link to continue registration	Greetings from the SBA PPP Forgiveness Fund You are receiving this email because you have successfully registered on the SBA PPP Forgiveness Platform. You may now continue with your application process and submission.
tines Policy Terms of Use Copyright & SSA 1997 Registeress Partals All rights reserved.	Phase India: Copyright & GRA.199 Engineeres Stortal. All rights race

Once you provide and verify your e-mail address, it CANNOT be changed.

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Direct Forgiveness Portal – Sign In

Once registration is complete and confirmation emails have been acknowledged, applicants can access the PPP Direct Forgiveness Portal.

- 1. 🖆 Enter the Username created
- 2. Enter the Password created
- 3. A Select Sign In

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Welcome to the SBA PPP Direct Forgiveness Po	rtal Register and Apply for PPP Forgiveness M The Id&APPP Clease forgiveness Portal is carrently operating under an indication by place period. The placetum is actualized to PPP Boroseers with care to take. This placetum with the available to PPP Boroseers with care to take. This placetum with the available to PPP Boroseers with care to take. This placetum with the available to PPP Boroseers with care to take. This placetum with the available to PPP Boroseers with care to take. This placetum between the PPP Boroseers with care to take. This placetum between the available to PPP Boroseers with care to take the total borose. This placetum between the provided by the placetum between the p	ent Passanti ngit Usan area

Password reset and forgot password links are available.

SMS Two-Factor Authentication

All Platform users will encounter two-factor authentication upon login. A US based mobile number must be used. The provider must not be a VOIP (Voice Over IP) phone carrier.



A text message will be sent to the mobile phone provided.

SB.



Things to consider

If you are not required to submit documentation, you should not submit documentation

Your lender is still responsible for making the loan forgiveness decision and passing on the recommendation to The SBA. The Portal is just a user-friendly platform to help expedite the forgiveness process and reduce lender burden

If there is a mistake within the pre-filled data on the forgiveness portal, contact your PPP Lender to make corrections

Frequently Asked Questions – FAQ's

How long will this process take?

- The Direct Portal takes about 10 minutes per application
- Your Lender then has 60-Days to make a recommendation
- The SBA then has 90-Days to issue final decision

What if my lender is not participating?

• You will need to work directly with your lender to complete the forgiveness application using their process. The forgiveness portal is an opt-in for your Lender.

What if my loan is more than \$150,000

• You will need to work directly with your lender to complete the forgiveness application. The portal is only available for loans under \$150,000

Frequently Asked Questions – FAQ's

What if I have an	 EIDL Advances are no longer withheld from
EIDL advance?	PPP Forgiveness Amounts
Can I pay 1099	 No, 1099 contractors are not considered W2
contractors?	employees and are not an eligible expense
What if I have additional questions?	 (877) 552-2692 SBA's Direct Forgiveness Hotline Inbox message The SBA from your forgiveness portal Email us at prestamosinfo@cplc.org

Appealing a Decision

Appeals are handled through SBA's "Office of Hearings and Appeals" - OHA

OHA does not have jurisdiction over decisions made by lenders concerning a PPP loan. If you would like to dispute a decision made by your lender, please contact your lender directly.

Do not automatically assume that a mistake was not made

- SBA contractors are reviewing millions of loans
- If there is a chance there is an error, appeal

Appealing a Decision

As a **borrower**, you have **30 calendar days** after receipt of the final SBA loan review decision to file a PPP appeal. Be timely; there is no exception to the time rules.

Appeals must be filed at <u>appeals.sba.gov</u>. Filings for PPP appeals received in any other manner may be rejected and not docketed for processing

You will be asked to provide the following information when filing your appeal:

• a copy of the final SBA loan review decision being appealed (see a sample SBA loan review decision);

- a full and specific statement as to why the SBA loan review decision is alleged to be erroneous, with all factual information and legal arguments supporting the allegations;
- And the name, address, telephone number, and email address of the borrower or the borrower's attorney.

Additional Free Resources from CPLC Prestamos

Prestamos PRIME Program	 No-Cost Assistance for eligible micro-businesses Accounting, Marketing, Social Media, Coaching, Website. Etc <u>https://www.prestamosloans.org/sba-prime-program/</u>
Prestamos Events Page	 Webinars with PPP updates, business planning, financials, etc <u>https://www.prestamosloans.org/events/</u>
CPLC Prestamos Women's Business Center	 In-person and Virtual Coaching & Business Assistance Coming Soon (Buckeye Commerce Center – 11th Street & Buckeye) www.Phoenixwbc.org

Additional Funding Resources



GROW BUSINESS TOGETHER

1% Growth Loans

Prestamos CDFI will offer \$5,000 to \$100,000 5-year term loan, no origination fees, to businesses located in Maricopa County .



Apply Now Visit: grow2biz.org Call: 602.805.1692 Additional funding opportunities through Prestamos include:

-1% Growth Loans up to \$100K in Maricopa County
-Microloans from \$5k-\$50K
-Small Business Loans \$50K up to \$1MM+
-Community Advantage
-Social Enterprise Loans

Visit us at <u>www.prestamosloans.org</u> for more information or to apply for the Maricopa program visit <u>www.grow2biz.org</u>

Thank you for watching!

Presented by:







Ppp@cplc.org for 1:1 Prestamos Loan Assistance

www.prestamosloans.org for loans, info on events/business assistance programs

- Live Multilingual SBA Direct Forgiveness Portal Customer Service <u>877-552-2692</u>
- SBA Direct Forgiveness Portal: <u>https://directforgiveness.sba.gov</u>
- Portal User Guide: <u>https://sba-forgiveness-docs.s3-us-gov-west-</u> <u>1.amazonaws.com/SBA-PPP-DF-User-Guide.pdf</u>
- Portal FAQ's: <u>https://dfussbaforgiveness.zendesk.com/hc/en-us/sections/4404338726811-Borrower-FAQs-on-Direct-Forgiveness</u>