

November 8, 2022

Arizona Commerce Authority: SBIR Resources

ARIZONA
COMMERCE AUTHORITY



SBIR and FAST Programs

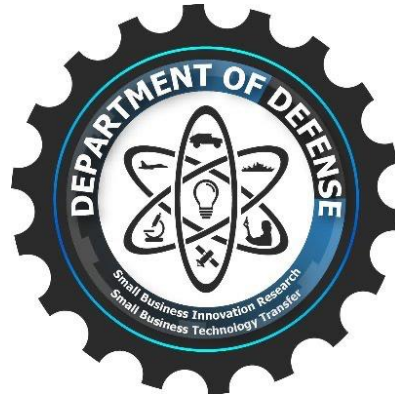




SBIR • STTR
America's Seed Fund

SBIR/STTR Program

- The Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs are highly competitive programs that encourage domestic small businesses to engage in Federal Research/Research and Development (R/R&D) with the potential for commercialization.



**America's
SEED FUND**
SBIR.STTR

Key Aspects of Funding...



NON-DILUTED CAPITAL

The funding agency cannot take an equity position or ownership of your firm



IP/DATA RIGHTS PROTECTION

Government can't share your reports or data with anyone outside of the federal government for 20 years



DIRECT FOLLOW ON PHASE III AWARDS

No need for further competition
(J&A not required)



Vetted Technology

Funding agency provides a trusted validation

Eligibility Requirements

- Company must be for profit, U.S. owned and operated, and under 500 people
- Work must be done in the U.S.
- Focus is on performing R&D – Not purchasing equipment, commercializing a technology that has already been developed, or one that has very low risk and only needs capital

The small business is ALWAYS the applicant and awardee!

FAST Program

Federal and State Technology (FAST) Partnership Program is designed to support programs that advance innovative, technology-driven small businesses.



OUTREACH

Increase the number of SBIR/STTR applicants and partner organizations to help support existing and new SBIR/STTR awardees.



TECHNICAL ASSISTANCE

Support startups to have more competitive bids for federally-funded innovation, research and development programs leading to the commercialization of technology.



FINANCIAL SUPPORT

Funds, resources, training, and network opportunities to help entrepreneurs succeed in their SBIR proposal.

ACA Wins SBA FAST Grant

SBIR/STTR RESOURCES

COMPANIES SEEKING SBIR/STTR FUNDING

- Helpful resources
- SBIR consultants
- Program & grant overviews
- Eligibility requirements
- AZ FAST grant application
- Webinars and workshops
- Access to our expert advisors
- Facilities
- And more



TOOLS AND EQUIPMENT

Electron Microscopes | Sample Prep Equipment | Clean Rooms | 3 & 4 Axis CNC Mills EPR Facilities | Advanced Electronics & Photonics | Secure Research Environments | Machine & Electrical Shop | Select Facilities at Non-Profit Rates



I-Corps Program

- Designed to lower market risk and improve success for a viable business
- Several agencies offer I-Corps programs, including NSF, NIH, DHS, USDA, DOD, DOE, and NASA
- Overlapping goals with SBIR/STTR by focusing on innovation, entrepreneurship, and commercialization
- The registration page to the monthly NSF I-Corps informational webinars and additional program resources can accessed [here](#)

TABA Funding

- Technical and Business Assistance (TABA) is a supplemental resource for SBIR/STTR recipients
- Focuses on minimizing technical problems and risks and promoting commercialization
- Phase I- Up to \$6,500
- Phase II- Up to \$50,000
- Review the individual funding agency's site to determine if TABA is available and how to apply

Additional Resources

General

- [SBIR.GOV](#): Learn about the program and look for funding opportunities
- [SBIR.GOV](#): Tutorials, videos, guides and more
- [Arizona Core Facilities Network](#): Access tools and equipment

Agency

- [Department of Energy \(DOE\)](#) – Preparing an SBIR/STTR Phase I Grant Application
- [Environmental Protection Agency \(EPA\)](#)
- [National Science Foundation \(NSF\)](#) – A Guide for Proposal Writing

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