

# GROWING AND STRENGTHENING ARIZONA'S ECONOMY

## FISCAL YEAR 2022 ECONOMIC IMPACT AND RESULTS

The ACA has a targeted strategy to improve Arizona's economy by facilitating quality job creation through business:

- Attraction
- Expansion
- Creation



### FOUNDATION

Establish programs that provide the economic development foundation for Attraction, Expansion and Creation.

- ATTRACTION
- EXPANSION
- CREATION

- JOB CREATION
- CAPITAL INVESTMENT
- WAGE GROWTH
- ENTREPRENEURIAL VITALITY
- INCREASED EXPORTS

Lead efforts to create **80,000** projected new jobs with a focus on high-wage target industries.

Attract **\$7 billion** in capital investment to Arizona.

Increase average wage of the jobs created to **150%** of the state's 2017 median wage.

Elevate Arizona to a **top-five state** as measured by entrepreneurial density, funding and connectivity

Expand export revenues across target industries by **25%** over five years.

**5-YEAR GOALS**  
(FY18 - FY22)

### ACA'S FISCAL YEAR 2022 HIGHLIGHTS – 7,692 COMPANY ENGAGEMENTS

#### ATTRACTION



**238** opportunities created

	FY21	FY22
Projects Announced	106	78

	Metro	Rural
Projected New Jobs	20,010	4,176
Capital Investment	\$8.19B	\$2.56B
Wages	\$62,261	\$49,479

ACA's Fiscal Year 2022 Results Projected New Jobs Projected Capital Investment Projected Wages

#### EXPANSION



**5,253** Arizona company engagements

	FY21	FY22
AZMEP	426	363
International	1,123	1,345
Film & Digital Media	198	184
Small Business	3,323	3,361

The ACA's suite of business expansion programs – including the Arizona Manufacturing Extension Partnership, international trade assistance, small business support and Film & Digital Media – are designed to help existing Arizona businesses grow and enhance their success.

#### CREATION



**1,497** technology company engagements

	FY21	FY22
Engagements	1,421	1,497

The ACA's suite of creation programs – including the Arizona Innovation Challenge, Venture Ready, Venture Madness, Virtual Accelerator and individual coaching – are designed to help early-stage companies launch and scale in Arizona.

#### FINANCIAL PROGRAMS



**704** new incentive applications and reports

	FY21	FY22
Pending	12	30
Under Review	65	28
Reviewed	721	535
Active	674	482

	Number of Companies Assisted	Amount of Assistance
Tax Credits and Abatements <sup>1</sup>	248	\$123M
Grants <sup>2</sup>	15	\$3.70M
<b>TOTAL</b>	<b>263</b>	<b>\$127M</b>

<sup>1</sup>Reflects tax credits, property tax reductions and sales and use tax exemptions approved under the Angel Investment, Computer Data Center, Healthy Forests, International Operations Centers, Military Reuse Zone, Qualified Facility, Quality Jobs and R&D. Amounts are estimates based on approvals and do not reflect amounts actually claimed or legacy programs no longer open to new applicants. <sup>2</sup>Grants approved under the programs and projects of the Arizona Competes Fund. Does not include the Federal STEP grant program or Federal FAST Grant Program. Dollar amounts shown are the amounts approved and do not reflect the amounts paid. Grants are paid overtime upon achievement of performance milestones.

#### FOUNDATION



statewide, long-term economic development initiatives, including:

**ACA 2017 - 2022 Five-Year Plan Completion:** FY22 marked the completion of the ACA's second strategic business plan with record-breaking results. Over five years, the ACA worked with companies that committed to creating 112,245 jobs for Arizonans, achieving 140% of our goal. These jobs have an average wage of \$62,793 – 115% of our goal. In addition, \$54.94 billion in capital will be invested in our state, an incredible 799% of our goal. In FY22, the last year of the plan, the ACA announced more jobs than ever in a single year, demonstrating the incredible momentum of our statewide economy.

**National Semiconductor Economic Roadmap (NSER):** In FY22, the ACA convened global industry leaders, academia, and federal and state government representatives into a national, pre-competitive effort to advance U.S. competitiveness in the semiconductor industry. The roadmap will launch in September of 2022.

**Rural Arizona Broadband:** Under Governor Ducey's leadership, the Arizona Broadband Development Grant was created to expand broadband access to underserved Arizona communities. During FY22, the ACA was proud to award 20 recipients under the grant-funding projects that will catalyze economic development, support education, enhance public safety and more.

### ACA'S FISCAL YEAR 2022 RESULTS

All figures represent three-year projections

	1Q	2Q	3Q	4Q	FY22 Goal	FY22 TOTALS
Projected New Jobs	7,172	2,754	5,259	9,001	16,000	24,186
Projected Capital Investment	\$3.14B	\$590M	\$2.53B	\$4.48B	\$1.4B	\$10.75B
Projected Wages	\$51,066	\$56,217	\$75,891	\$59,136	\$54,429	\$60,054

#### CUMULATIVE RESULTS TOWARDS GOALS

	Projected Jobs	Projected Capital Investment
ACA 5-YR Performance	112,245 (140%)	\$55.94B (799%)
ACA 5-YR Goal	80,000	\$7.0B

#### ECONOMIC IMPACT OF ACA PERFORMANCE

Multiplier Effect Over 5 Years<sup>1</sup>

	Direct, Indirect and Induced Jobs	Economic Output	Tax Revenue
FY18-21	329,710	\$174.14B	\$4.15B
FY22	79,478	\$46.32B	\$1.25B
<b>TOTAL</b>	<b>409,187</b>	<b>\$220.46B</b>	<b>\$5.40B</b>

<sup>1</sup>Analysis performed by Elliott D. Pollack and Co. based on ACA in-puts; Includes temporary construction impacts.