

Maximizing Recruiting Results Hire Better People... Faster!

Wednesday, July 28th

You've heard it said, "if you fail to plan, plan to fail", and recruiting is no different. For every company with a rock-solid recruiting system, there are ninety-nine that continue to recruit by the seat of their pants.

The modern workforce is more sophisticated, more knowledgeable, and more in control of their career options. Its time to take back control of the recruiting process and fill every open position with a proven hiring system. This is a complete solution for attracting, hiring, and retaining the best technicians, laborers, and customer service reps.

Workshop Outline: In this 3 hour workshop, we reveal the process our clients use and give you some of our best tools to help you win the recruiting game.

- <u>Secrets to Recruiting Rock Stars</u>: Recruiting is a marketing activity to attract both active and passive job seekers.
- <u>Telling Your Core Story</u>: Without it, you're simply another place to work. The modern workforce wants a purpose, not just a paycheck.
- *Finding Rock Star Employees:* To attract the right people, you must take the time to define the right person.
- <u>Writing a Job Ad</u>: An effective job ad, with a really good "lead-in", will help you stand out in a crowded sea of employers.
- <u>Using the Right Tools</u>: With the right tools in your recruiter's toolbox, you'll avoid spinning your wheels, save work and time, and find the best people.
- <u>Interviews for Hiring Better People</u>: The interview is your last chance to make sure they'll fit your team so that they will be highly productive, profitable team members.
- <u>One Proven Process</u>: We'll show how our system incorporates all of these pieces into one proven process and share some successes.

EVENT TIME 8:30am - 11:30am Registration: 8:00 - 8:30

\$49.00 Continental Breakfast Provided

WHERE

Arizona Commerce Authority

100 N 7^{TH} Avenue Phoenix, AZ 85007

First Floor Conference Center Ajo/Bradshaw/ Camelback

Register at http://bit.ly/AZMEPMaximizingRecruitingResultsJuly2021





Grand Ave FIO W Van/Buren St W Van Buren St W Van B VISITOR PARKING on 1st and 2nd levels only 9th Ave of Garage W Monroe St W-Mon ENTER-EXIT AMC AOT ACA Office W Adams St W Adams St Ave MANUFACTURING EXTENSION PARTNERSHIP W Washington St W-Washington St-All guests – please park on the first two floors of the parking garage and proceed to the Arizona Commerce Authority's office building.

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