

September 8, 2021

BOARD OF DIRECTORS MEETING PUBLIC SESSION





PUBLIC SESSION AGENDA

- 1 CALL TO ORDER AND ROLL CALL
- 2 GOVERNOR DUCEY WELCOME AND REMARKS
- 3 CONSENT AGENDA
- 4 ACA UPDATE

FISCAL YEAR 2021 RESULTS

PROJECTS

106

NEW JOBS

27,536

AVERAGE WAGE

\$63,891

CAPEX

\$25.7B

TARGET INDUSTRIES	TECHNOLOGY & INNOVATION	CONSUMER PRODUCTS AND SERVICES	BIOSCIENCE & HEALTHCARE	BUSINESS & FINANCIAL SERVICES	AEROSPACE & DEFENSE	NATURAL RESOURCES
BY JOBS	41%	35%	14%	5%	4%	1%
BY PROJECTS	25%	36%	23%	5%	7%	4%

SOUTHWEST



14,579 NEW JOBS
\$22.7B CAPEX

CALIFORNIA



5,334 NEW JOBS
\$613M CAPEX

WEST



3,335 NEW JOBS
\$955M CAPEX

INTERNATIONAL



1,985 NEW JOBS
\$1.1B CAPEX

MIDWEST



1,809 NEW JOBS
\$128M CAPEX

EAST



453 NEW JOBS
\$166M CAPEX

Represents total numbers

FY '21 ACA CLIENT ACTIVITY

Business Attraction & Expansion



*Not all client logos reflected

FISCAL YEAR 2022 YTD RESULTS

PROJECTS

18

NEW JOBS

4,254

AVERAGE WAGE

\$54,529

CAPEX

\$2.7B

TARGET INDUSTRIES	CONSUMER PRODUCTS & SERVICES	AEROSPACE & DEFENSE	BIOSCIENCE & HEALTHCARE	BUSINESS & FINANCIAL SERVICES	TECHNOLOGY & INNOVATION
BY JOBS	85%	8%	3%	2%	2%
BY PROJECTS	67%	11%	6%	5%	11%

SOUTHWEST



1,506 NEW JOBS
\$761M CAPEX

CALIFORNIA



1,937 NEW JOBS
\$1.5B CAPEX

MIDWEST



471 NEW JOBS
\$376M CAPEX

INTERNATIONAL



125 NEW JOBS
\$5M CAPEX

EAST



215 NEW JOBS
\$10M CAPEX

Represents total numbers



PIPELINE UPDATES



TOTAL PIPELINE BY PROJECT TYPE

TOTAL 271 projects
\$114.5B capex 88,313 jobs
\$60,942 wages

MANUFACTURING	OFFICE	HEADQUARTERS	LOGISTICS
161 PROJECTS	35 PROJECTS	32 PROJECTS	23 PROJECTS
JOB: 57,234 \$102.4B CAPEX WAGES: \$58,333	JOB: 11,158 \$331.8M CAPEX WAGES: \$69,634	JOB: 8,934 \$1.3B CAPEX WAGES: \$69,897	JOB: 7,286 \$1.2B CAPEX WAGES: \$46,203
RESEARCH & DEVELOPMENT	DATA CENTER	TRAINING FACILITY	MEDICAL FACILITY
8 PROJECTS	7 PROJECTS	3 PROJECTS	2 PROJECTS
JOB: 2,016 \$4.2B CAPEX WAGES: \$93,276	JOB: 446 \$4.9B CAPEX WAGES: \$77,601	JOB: 1,056 \$129M CAPEX WAGES: \$68,291	JOB: 183 \$25M CAPEX WAGES: \$57,234

Represents total numbers

Arizona: Where innovators turn for what's next



2020
GOLD SHOVEL
AWARD WINNER

• AREA DEVELOPMENT •

2021
MOST COMPETITIVE STATE
IN THE MOUNTAIN REGION

SITE
SELECTION
MAGAZINE

2020
PROJECT OF THE YEAR
AWARD WINNER

• AREA DEVELOPMENT •

THE BEST STATE FOR BUSINESS

#1

STATE FOR FDI
(Capital Investment)
Business Facilities, 2021

#1

SMALL BUSINESS GROWTH
*PayChex Small Business Jobs Index,
2021*

#1

POPULATION GROWTH
FROM 2010–2020: PHOENIX
U.S. Census Bureau, 2021

#2

BEST-PERFORMING LABOR
MARKETS: PHOENIX
LaborIQ Index, 2021

TOP 3

STATE FOR
JOB RECOVERY
U.S. Bureau of Labor Statistics, 2021

TOP 5

AEROSPACE
LEADERS
Business Facilities, 2021

TOP 5

STATE FOR
ECONOMIC GROWTH
U.S. News & World Report, 2021

TOP 7

STATE FOR
BUSINESS FRIENDLINESS
CNBC Top States For Business, 2021



ASU, Drive48 and Pima County prepare to fill thousands of jobs in statewide 'manufacturing boom'



Arizona ranks among top 10 most competitive states in the nation in the 2021 Prosperity Cup



Electric Vehicle Manufacturers Discover the Phoenix Area



Arizona wins 2021 "Gold Shovel" Award Recognizing High-Impact Economic Efforts



Intel and TSMC make new factory Arizona becomes "semiconductor / EV state"



Arizona is quickly becoming a modern day salon of EV innovators



The Southwest Is America's New Factory Hub. 'Cranes Everywhere.'



Intel to Spend \$20 Billion on 2 New Chip Factories in Arizona



Arizona could become an electric vehicle manufacturing hub



ElectraMeccanica to establish U.S. base of operations in Arizona



Business owner flees Seattle for Arizona, says liberal-run city 'circling the drain'



Li-Cycle to build new Li-ion battery recycling facility in Arizona; third commercial spoke



How Arizona became a hotbed for electric vehicles, microchips and self-driving tech



Taiwanese Chips Made in Arizona is the Future of U.S. Trade

Can Arizona Grow Electric Vehicles in the Desert



BD to Invest \$65 Million for Key Supply Chain Infrastructure in Tucson, Arizona to Increase Resiliency of U.S. Medical Device Supply





THANK YOU

