





- 3 Videos Everyone should be producing...
- 1. Introduction
- 2. Testimonials & Reviews
- 3. SSME (Search & Subject Matter Expert)



# VIDEO MARKETING SOCIAL MEDIA DISTRIBUTION ROADMAP

Separately or on the **CREATE VIDEO** apps\*\* **f** FACEBOOK UPLOAD TO YOUTUBE & INKEDIN TIKTOK <\> **USE EMBED** CODE TO: Add to websites INSTAGRAM **USE DIRECT** TWITTER Add to newsletters LINKS: Add to email signature, your blogs, pinterest, & various patron levels SCHEDULE A FREE STRATEGY SESSION 480.999.5511 | info@financialpotion.com

#### WHY START WITH YOUTUBE...



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## YouTube



# YouTube Search Engine Optimization

- 1) Title- 70 Characters Keyword Rich ~ Only First 30 are Seen
- 2) Description- 2000 Characters Keyword Rich ~ 4 Part Format
- 3) Tags- 500 Characters Keyword Rich & Common Spellings Errors
- 4) Custom Thumbnail-Include a Title & Smiling Face
- 5) Location Tag
- 6) End Screens
- 7) Cards
- 8) Transcriptions









9) Playlist Placement – Make Sure Playlist has a Description



- 16:9 Aspect Ratio
- 15-60 Seconds long
- 70% YouTube Total Watch Time is Mobile
- 15 Billion #Youtube Short views daily

#### **DIFFERENT VIDEOS TO POST TO #SHORTS**

- Teaser Clips of Full Length Videos
  - Announcements
    - Random Fun



#### Where & How To Post...



This dialog helps you take advantage of the available embedding options YouTube provides. To read more about these options see YouTube's embedded player documentation.

Player size: 1920x1080 V

Advanced Embed

□ Autoplay video
 ☑ Show captions

Show player controls

☐ Disable keyboard controls

Allow fullscreen

Embad code (click to copy)

<frame type="text/html" frameborder="0"
width="1980" height="1880"
src="https://www.youtubenocookie.com/embed/V8EflO\_UrA4?
cc\_load\_policy=18loop=18playlist=V8EflO\_Ur
A48modestbranding=18rel=0"
allowfullscnew>/iframe>



Play video from 0:00 to 03:04

Show video info (title, owner, etc.)

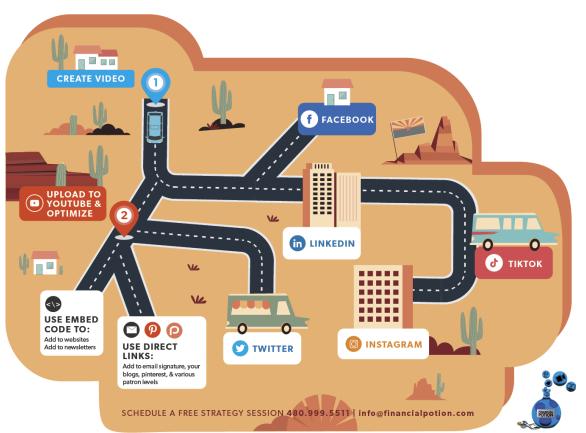
Enable enhanced privacy (i.e. no cookies)

Show annotations

☑ Hide YouTube logo

☐ Show related videos

Loop video



# VIDEO MARKETING SOCIAL MEDIA DISTRIBUTION ROADMAP





# **Twitter**



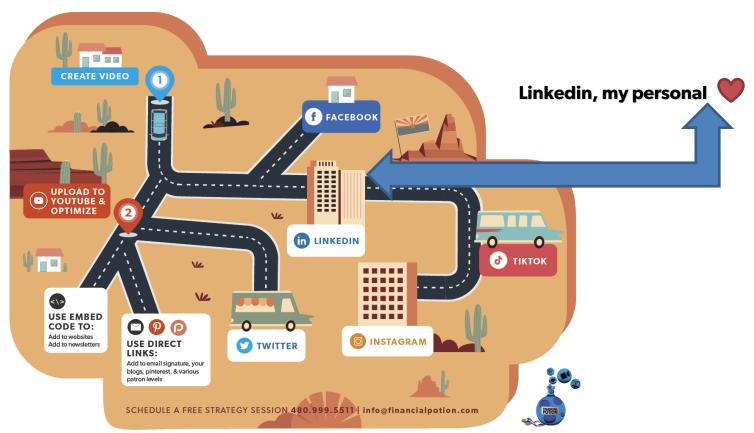
# **Twitter**



# **Twitter**



# VIDEO MARKETING SOCIAL MEDIA DISTRIBUTION ROADMAP













#### Where & How To Post...











#### Meta Blueprint

- Make sure your video is actually video- not only a slideshow of images or text montages
- Episodic shows, storylines, & live steaming 1-3 minutes (good) 3+ minutes (best)
- Shorter videos for interesting moments, teasers, announcements, commercials 60 seconds or less – 15 second max for Stories
- Stories use a 1:1 square or 9:16 vertical ratio
- Design for sound off
- Search Optimization Steps: Accurate title, description and tags and an eye catching thumbnail



#### Where & How To Post...



# Instagram

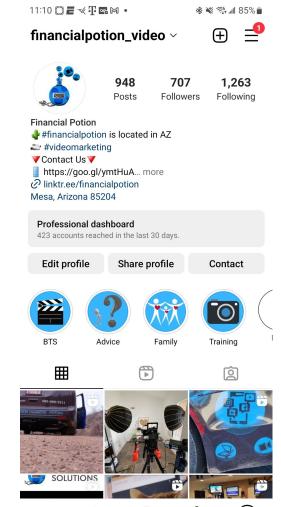


# Instagram



# Instagram





# Types of Videos: SSME Announcements Reviews Short Product Promos

6







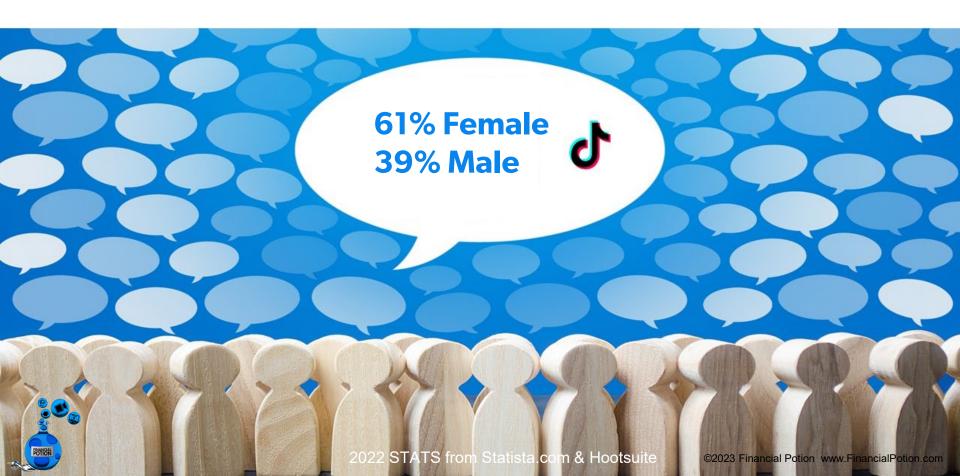
#### Where & How To Post...



# TIKTOK – 1 BILLION active users worldwide Over 150 million active users in the United States

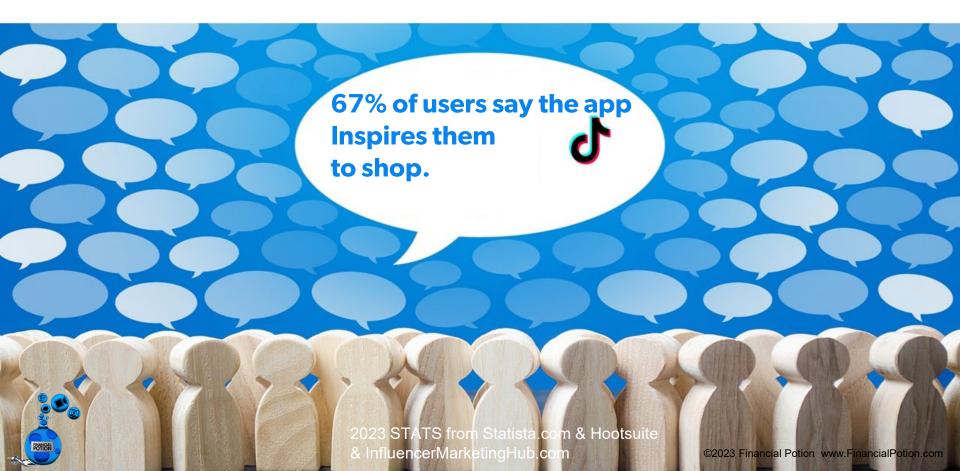


#### **TIKTOK**



As of September 2022, users paid \$914.4 Million globally.

40.2% of US TikTok Users come from homes with an income of 100K or more





\*9:16 Aspect Ratio

\*Highest performing videos are between 21-34 seconds long.

\*Adding captions increases impressions by 55.7%

April 26, 2023

#### TikTok Under Scrutiny

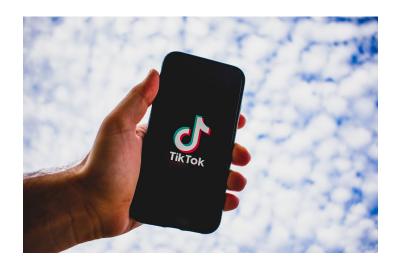
The popular app is under pressure amid concerns over the handling of users' data.

- Efforts to Ban TikTok: In recent months, lawmakers in the United States, Canada
  and Europe have escalated efforts to restrict access to the app, citing security
  threats. Here is what to know.
- Growing Worries: The Biden administration wants ByteDance, the Chinese
  company that owns TikTok, to sell the app or face a possible ban over national
  security concerns. Here is how the app came to be seen as a threat.
- The Stakes: Even as U.S. officials are focused on the dangers of TikTok, many
  users disagree with those concerns. We spoke with <u>nine young Americans</u> about
  how a ban would change their lives.
- China's Information Push: When members of Congress grilled TikTok's chief executive on Capitol Hill in March, Chinese officials and state media organizations sprang to its defense on Twitter.
- Possible Spying: As fears grow that China might be using TikTok to gather data about Americans, the Justice Department is investigating the surveillance of several U.S. citizens by ByteDance.
- An Outright Ban: Montana's House of Representatives <u>approved a total ban on TikTok inside the state</u>, setting up Gov. Greg Gianforte, a Republican, to sign the first-of-its-kind prohibition into law.

#### What's happening with bans in the United States?

Since November, more than two dozen <u>states have banned TikTok</u> on government-issued devices and many colleges — like the University of Texas at Austin, <u>Auburn University</u>, and <u>Boise State University</u> — have blocked it from campus Wi-Fi networks.

Montana legislators <u>this month approved a bill</u> to block TikTok in the state, a first-of-its-kind prohibition.





#### **Fortune Favors the Bold**



Type of video content	Popularity
Music video	51%
Comedy, meme, viral video	36.7%
Tutorial or how-to video	30.6%
Video live stream	29.5%
Educational video	28.9%
Product review video	27.4%
Gaming video	27.1%
Sports clip, highlight video	26.3%
Influencer or vlog videos	25.6%
Influencer or vlog videos  Source: Instagram, GWI Live Streaming repo	



Statista, Digital 2022: April Global Statshot

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**10X More** 

**Engagement** 

**3X Longer Views** 

#### **SOME ARE EASIER THAN OTHERS**

**IG & FB Ready to Rock & Roll!** 

YouTube = Verify Your Account & Use OBS

TikTok= 1K Followers

Linkedin= https://www.linkedin.com/video/golive/now/ Use a streaming software like OBS



#### WHERE ARE YOU GOING TO BE POSTING?

# VIDEO MARKETING SOCIAL MEDIA DISTRIBUTION ROADMAP





# **THANK YOU!**

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