

Arizona Competes Fund

Quarterly Report

July 1, 2023 through September 30, 2023

ARIZONA COMPETES FUND

Quarterly Report

October 13, 2023

I. Overview

Pursuant to A.R.S. § 41-1545 et seq., the Arizona Commerce Authority (the "Authority") administers the Arizona Competes Fund (the "ACF"). In accordance with A.R.S. § 41-1545.02, grants from the ACF may be used for (i) attracting, expanding or retaining Arizona basic enterprises (A.R.S. § 41-1545.02(A)(1)); and (ii) supporting and advancing programs and projects for microenterprises, rural businesses, small businesses, and business development that enhance economic development (A.R.S. § 41-1545.02(A)(2)).

This document constitutes the Authority's quarterly report regarding ACF activity for the first quarter (July 1, 2023 through September 30, 2023 ("Q1")) of fiscal year 2024 (July 1, 2023 through June 30, 2024 ("FY2024")).

II. Grants attracting, expanding, or retaining Arizona basic enterprises – A.R.S. § 41-1545.02(A)(1)

During Q1 of FY2024, the Authority awarded one (1) grant described below in accordance with A.R.S. § 41-1545.02(A)(1) representing a commitment of \$700,000.

Grantee	EnPro Industries, Inc.
Award Amount	\$700,000
New Jobs Commitment	286
Average Wage Commitment	\$60,976
Health Insurance Commitment	65%
Capital Investment Commitment	\$35,000,000

III. Grants supporting and advancing programs and projects for microenterprises, rural businesses, small businesses, and business development that enhance economic development – A.R.S. § 41-1545.02(A)(2)

During Q1 of FY2024, the Authority awarded one (1) grant in accordance with A.R.S. § 41-1545.02(A)(2) through the following programs and projects that support microenterprises, rural businesses, small business and business development that enhances economic development:

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Program:	Arizona Small Business Development Center Grant (AZSBDCG)	
Objective:	The AZSBDCG is a grant program administrated through the Arizona Small Business Development Center (SBDC) network to enhance economic development by tracking and improving business creation, location, and expansion activities for small businesses and in rural Arizona particularly. This program will extend ACA's reach throughout Arizona with a constant presence via the SBDC staff promoting state programs and resources to small businesses.	
Grantees:	One (1) AZSBDCG award was made in Q1 FY2024 to the following entity covering ten (10) Small Business Development Centers: 1. Maricopa County Community College - \$335,000	

IV. Fund Status 1

Since inception of the ACF, the ACA has awarded 210 grants through various programs and projects resulting in gross ACF commitments to date totaling \$117,129,528. Under A.R.S. § 41-1545.02(A)(1), 53 grants have been awarded in the cumulative amount of \$83,600,000. Through the other programs and projects under A.R.S. § 41-1545.02(A)(2), 157 grants have been awarded in the cumulative amount of \$33,529,528.

In respect to the 53 grants originally awarded pursuant to A.R.S. § 41-1545.02(A)(1); (i) five (5) grants in an aggregate amount of \$6,450,000 were relinquished by grantees without any payments to the respective grantees, and (ii) the performance periods of ten (10) other grants expired with aggregate remaining payment commitments of \$5,665,489, two (2) of which resulted in repayments by the grantee to the ACA of \$102,491.

In respect to the funding of the programs and projects under A.R.S. § 41-1545.02(A)(2), (i) two (2) grants of \$400,000 were cancelled without any payment to the awardee, and (ii) the performance period of 12 grants expired with aggregate remaining payment commitments of \$407,458.

Taking into consideration the adjustments described in the two (2) preceding paragraphs, the net ACF commitments as of the date hereof total \$104,206,582 (\$117,129,528 in the original gross commitments minus aggregate adjustments of \$12,922,946).

¹ Totals in this section include grants funded by the ACA from FY12 to the present solely pursuant to A.R.S. § 41-1545.02.

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V. Reporting Schedule – FY2024

Report Name	Reporting Period	Date Published
First Quarter ("Q1")	7/1/23 through 9/30/23	10/13/23
Second Quarter ("Q2")	10/1/23 through 12/31/23	1/15/24
Third Quarter ("Q3")	1/1/24 through 3/31/24	4/15/24
Fourth Quarter ("Q4")	4/1/24 through 6/30/24	7/15/24
Comprehensive Annual Report	7/1/23 through 6/30/24	11/1/24